

----- Forwarded message -----

From: Stephen Perry <stephen@lexcorltd.com>
To: Jason Van Eaton <jason@spectrumcgllc.com>, "Rhonda Hamm-Niebruegge" <rkhann-niebruegge@flystl.com>, "Jones, Mike" <MWJones@stlouisco.com>, "Rich_McClure@unigroupinc.com" <Rich_McClure@unigroupinc.com>, Dan Mehan <Dpmehan@mochamber.com>, "Fleming, Dick" <dfleming@stlrcga.org>, "Nowak, Tim" <TNowak@worldtradecenter-stl.com>, "Steven M. Stone" <smstone@stoneleyton.com>, Jeff Rainford <rainfordj@stlouiscity.com>, David Barklage <davidbarklage@gmail.com>, "eschmitt@senate.mo.gov" <eschmitt@senate.mo.gov>, "shawn.furey@gmail.com" <shawn.furey@gmail.com>
Date: Tue, 17 May 2011 00:12:54 -0500
Subject: RE: MCHC Working Group Conference Call on Aerotropolis

1. Can I suggest you find a way to include Michael who is in St Louis. Perhaps some of you can find time to see him and make him feel at home. thanks

2. Ministry of Agriculture have asked for the time of the seminar. This is the, perhaps, the last time that they will keep this seminar open as we have not replied to any of their questions for 6 weeks now. I notice it is not even on our agenda any more.

Rgds

Stephen

From: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]
Sent: 16 May 2011 22:51
To: Stephen Perry; Rhonda Hamm-Niebruegge ; Michael
Jones; Rich_McClure@unigroupinc.com; Dan Mehan; 'Fleming,

Dick'; TNowak@worldtradecenter-stl.com; Steven M. Stone; Jeff Rainford; 'David Barklage'; eschmitt@senate.mo.gov; shawn.furey@gmail.com
Cc: 'Jenn Poeppelmeier'
Subject: MCHC Working Group Conference Call on Aerotropolis
Importance: High

We are scheduling a conf call at our normal time (one week off) tomorrow, Tuesday at 9:30 AM, to discuss next steps in the Aerotropolis approval process. By way of this email, I've asked Sen. Schmitt, David Barklage, and Shawn Furey to join the call if they can.

I know it's short notice but Steve and I were talking and think a call is important in advance of the regularly scheduled full MCHC board meeting set to take place on Wednesday.

Conference call numbers for tomorrow's call:

Calling from USA: [1-719-457-0613](tel:1-719-457-0613)

Code: 310 998#

Calling from UK: 20 7082 0222

Code: 310 998#

Thanks,

Jason

Jason Van Eaton

P.O. Box 7056

Columbia, MO 65205-7056

[573/256-2111](tel:573%2F256-2111) <tel:573%2F256-2111> Work

[573/808-3922](tel:573%2F808-3922) <tel:573%2F808-3922> Cell

This email has been scanned by the MessageLabs Email Security System.
For more information please visit <http://www.messagelabs.com/email>

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----- Forwarded message -----

From: "Fleming, Dick" <dfleming@stlrcga.org>
To: Jason Van Eaton <jason@spectrumcgllc.com>
Date: Mon, 16 May 2011 17:44:46 -0500
Subject: RE: MCHC Working Group Conference Call on Aerotropolis

Jason,

Will try, but you're right, it is very short notice for a call tomorrow morning. It unfortunately overlaps the quarterly meeting of the Coalition for Plant & Life Sciences from 9 to 11 am, for which I am on the agenda.

Richard C.D. Fleming
President and Chief Executive Officer
St. Louis Regional Chamber & Growth Association (RCGA)
1 Metropolitan Square, Suite 1300
St. Louis, MO 63102

[\(314\)444-1100](tel:(314)444-1100) <tel:%28314%29444-1100> (direct)
[\(314\)444-1177](tel:(314)444-1177) <tel:%28314%29444-1177> (fax)
dfleming@stlrcga.org

www.gotostlouis.org <http://www.gotostlouis.org/>

From: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]
Sent: Monday, May 16, 2011 4:51 PM
To: Stephen Perry; Rhonda Hamm-Niebruegge ; Michael
Jones; Rich_McClure@unigroupinc.com; Dan Mehan; Fleming,
Dick; TNowak@worldtradecenter-stl.com; Steven M. Stone; Jeff Rainford; 'David
Barklage'; eschmitt@senate.mo.gov; shawn.furey@gmail.com
Cc: 'Jenn Poeppelmeier'
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From: Jason Van Eaton <jason@spectrumcgllc.com>
To: Stephen Perry <stephen@lexcorltd.com>, "Rhonda Hamm-Niebruegge" <rkhamm-niebruegge@flystl.com>, "Jones, Mike" <MWJones@stlouisco.com>, "Rich_McClure@unigroupinc.com" <Rich_McClure@unigroupinc.com>, Dan Mehan <Dpmehan@mochamber.com>, "Fleming, Dick" <dfleming@stlrcga.org>, "Nowak, Tim" <TNowak@worldtradecenter-stl.com>, "Steven M. Stone" <smstone@stoneleyton.com>, Jeff Rainford <rainfordj@stlouiscity.com>, David Barklage <davidbarklage@gmail.com>, "eschmitt@senate.mo.gov" <eschmitt@senate.mo.gov>, "shawn.furey@gmail.com"

<shawn.furey@gmail.com>

Date: Mon, 16 May 2011 16:51:20 -0500

Subject: MCHC Working Group Conference Call on Aerotropolis

We are scheduling a conf call at our normal time (one week off) tomorrow, Tuesday at 9:30 AM, to discuss next steps in the Aerotropolis approval process. By way of this email, I've asked Sen. Schmitt, David Barklage, and Shawn Furey to join the call if they can.

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----- Forwarded message -----

From: Jenn Poeppelmeier <jenn@spectrumcgllc.com>
To: Brain Weiler <Brian.Weiler@modot.mo.gov>, Chris Chung
<chris@missouripartnership.com>, Dan Mehan <Dpmehan@mochamber.com>, David Kerr
<david.kerr@ded.mo.gov>, "David S. Lancaster" <dslancaster@flystl.com>, "Coleman, Denny"
<DColeman@slcec.com>, "Potts, Douglas" <dpotts@slcec.com>, Jason Van Eaton
<jason@spectrumcgllc.com>, Jeff Rainford <rainfordj@stlouiscity.com>, Jennifer George
<jgeorge@sccmo.org>, Joe Pestka <joseph.pestka@modot.mo.gov>, "Steiger, Joyce"
<JESteiger@slcec.com>, Kevin Keith <Kevin.Keith@modot.mo.gov>, "Jones, Mike"
<MWJones@stlouisco.com>, Michael Wang <Michael@jjp-ltd.com>, "Rhonda Hamm-
Niebruegge" <rkhann-niebruegge@flystl.com>, "Richard C. D. Fleming"
<dfleming@stlrcga.org>, Richard McClure <richard_mcclure@unigroupinc.com>, Sallie
Hemenway <sallie.hemenway@ded.mo.gov>, Stephen Perry <stephen@lexcorltd.com>, Steve
Ehlmann <sehlmann@sccmo.org>, "Steven M. Stone" <smstone@stoneleyton.com>, "Steven
S. Johnson" <sjohnson@stlrcga.org>, "Nowak, Tim" <TNowak@worldtradecenter-stl.com>,
Tom Irwin <tirwincp@gmail.com>
Date: Fri, 13 May 2011 15:37:04 -0500
Subject: MCHC monthly conference call next Wednesday May 18th at 9am

Board Members,

This is a reminder that next Wednesday, May 18th at 9am is our monthly Midwest China Hub Commission conference call. We have not attached an agenda for this call. As you know all of the commission's time and resources are being focused on getting the Aerotropolis initiative passed by the close of session at 6pm today. We will send out an approved agenda on Monday.

We will be using the same conference call number and code we used for last month's meeting.

China: +400 120 0590

UK: [+44 \(0\) 20 7663 2216](tel:+44(0)2076632216) <tel:%2B44%20%280%29%2020%207663%202216>

Code: 310 998

Thank you,

Jenn

Jenn Poeppelmeier

Associate

Spectrum Consulting Group

Cell: [314-795-7833](tel:314-795-7833)

Office: [573-256-2111](tel:573-256-2111)

Fax: [866-473-1425](tel:866-473-1425)

----- Forwarded message -----

From: "Hamm-Niebruegge, Rhonda K." <RKHamm-Niebruegge@flystl.com>
To: Dan Mehan <Dpmehan@mochamber.com>, Dick Fleming <dfleming@stlrcga.org>
Date: Fri, 13 May 2011 08:07:01 -0500
Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED

Wow..keep us posted

Rhonda Hamm-Niebruegge
Airport Director
Lambert-St. Louis Int'l Airport
[314-426-8020](tel:314-426-8020)
rkhamm-niebruegge@flystl.com

-----Original Message-----

From: dpmehan@mochamber.com [mailto:dpmehan@mochamber.com]
Sent: Friday, May 13, 2011 3:34 AM
To: Dick Fleming
Cc: Hamm-Niebruegge, Rhonda K.; Jenn Poeppelmeier; Jason Van Eaton; Stephen Perry; Michael Jones; Rich_McClure@unigroupinc.com; Tim J. Nowak; Steve M. Stone; Rainford, Jeff; Ware, Vicki S.; Asst. Mike Jones (Edna); Asst. Rich McClure (Susan); Amanda Yoder; Butchko, Karen; Steve Stone's Assistant; Paul J. McKee; Tracy King
Subject: Re: MCHC Working Group Conference Call agenda--RESCHEDULED

We recently concluded a series of meetings in the Capitol that have had to have happened if we were to be able to give Aerotropolis and the rest of the eco-devo measures a chance of passing. Earlier yesterday, the bill was considered by most, including most ardent supporters, to have no chance.

A day of contentious legislative activity concluded with refusals of the legislative chambers to look at each others eco-devo/credit reform proposals. We were dead.

Rep. John Diehl contacted me late last night which led to a meeting between Tracy and I with House Leadership regarding differences in the House and Senate versions of tax credit reform and how it had hamstrung the eco-devo package. The Senate and House were too far apart at this point to agree to anything.

During that meeting we stressed the importance of engaging in communication to try to resurrect any chance of resolution of differences and passage of Aerotropolis and asked if House leaders would meet with the key Senators. We arranged a meeting between Diehl, Speaker Tilley, Sen. Schmitt, and Sen. Lager. Luckily our insomniac Steve Stone was still in the Capitol and was able to participate. This was very productive to get earnest discussions about positions on the issues, \$ amounts of reforms, what was on/off the table, etc. Very detailed discussion with tangible takeaways related to differences in the 2 bodies' views on reform to research and work on for another meeting tomorrow at 9 am. While there are still differences and tensions, there was significant meaningful progress that revived the issue and put us back in the realm of possibility of legislative consideration tomorrow on the last day of session.

We had follow-up meetings with House and Senate Leadership. It is obvious there is a level of skepticism and mistrust between the House and Senate on a variety of issues this year, higher than I recall in past sessions. During those meetings we were able to keep the discussion going with some pretty exhausted people. Steve was able to have a conversation with Sen. Purgason, an absolutely key figure in this debate. He imparted to Steve a positive message that gave us hope for tomorrow. I'll let Steve add to that, but it is obvious that a lot of these folks are working very hard to get a positive outcome on this, many more than we had thought.

No sugar-coating. We have a long way to go, but we were dead a few times already but we have a long shot to get this done now. The smallest of problems could still blow this up, but we're in the game.

Steve, Tracy, additional thoughts?

Sent via BlackBerry by AT&T

-----Original Message-----

From: "Fleming, Dick" <dfleming@stlrcga.org>
Date: Wed, 11 May 2011 15:59:09
To: dpmehan@mochamber.com<dpmehan@mochamber.com>
Cc: Rhonda Hamm-Niebruegge<RKHamm-Niebruegge@flystl.com>; Jenn Poeppelmeier<jenn@spectrumcgllc.com>; Jason Van Eaton<jason@spectrumcgllc.com>; StephenPerry<stephen@lexcorltd.com>; Michael Jones<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>; Rich_McClure@unigroupinc.com<Rich_McClure@unigroupinc.com>; Tim J. Nowak<tnowak@worldtradecenter-stl.com>; Steve M. Stone<smstone@stoneleyton.com>; Rainford, Jeff<RainfordJ@stlouiscity.com>; Ware, Vicki S.<VSWare@flystl.com>; Asst. Mike Jones (Edna)<eshollins@stlouisco.com>; Asst. Rich McClure (Susan)<Susan_Falcone@unigroupinc.com>; Amanda Yoder<ayoder@mochamber.com>; Butchko, Karen<kbutchko@stlrcga.org>; Steve Stone's Assistant<kkokesh@stoneleyton.com>
Subject: Re: MCHC Working Group Conference Call agenda--RESCHEDULED

Great to see progress. 61 hours to go. Thanks.

Dick

Sent from my iPhone

On May 11, 2011, at 3:51 PM,
<dpmehan@mochamber.com<mailto:dpmehan@mochamber.com>>
<dpmehan@mochamber.com<mailto:dpmehan@mochamber.com>> wrote:

Senate needs to vote to exceed differncests prior to appointing conferees.

Sent via BlackBerry by AT&T

From: "Hamm-Niebruegge, Rhonda K." <RKHamm-Niebruegge@flystl.com<<mailto:RKHamm-Niebruegge@flystl.com>>>

Date: Wed, 11 May 2011 15:36:49 -0500

To: dpmehan@mochamber.com<<mailto:dpmehan@mochamber.com>>><dpmehan@mochamber.com<<mailto:dpmehan@mochamber.com>>>>; Jenn Poeppelmeier<jenn@spectrumcgllc.com<<mailto:jenn@spectrumcgllc.com>>>>; Jason Van Eaton<jason@spectrumcgllc.com<<mailto:jason@spectrumcgllc.com>>>>; StephenPerry<stephen@lexcorltd.com<<mailto:stephen@lexcorltd.com>>>>; Michael Jones<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)<<mailto:mwjones@stlouisco.com>>>>; Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com><Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>>>; Dick Fleming<dfleming@stlrcga.org<<mailto:dfleming@stlrcga.org>>>>; Tim J. Nowak<tnowak@worldtradecenter-stl.com<<mailto:tnowak@worldtradecenter-stl.com>>>>; Steve M. Stone<smstone@stoneleyton.com<<mailto:smstone@stoneleyton.com>>>>; Rainford, Jeff<RainfordJ@stlouiscity.com<<mailto:RainfordJ@stlouiscity.com>>>>

Cc: Ware, Vicki S.<VSWare@flystl.com<<mailto:VSWare@flystl.com>>>>; Asst. Mike Jones (Edna)<eshollins@stlouisco.com<<mailto:eshollins@stlouisco.com>>>>; Asst. Rich McClure (Susan)<Susan_Falcone@unigroupinc.com<mailto:Susan_Falcone@unigroupinc.com>>>; Amanda Yoder<ayoder@mochamber.com<<mailto:ayoder@mochamber.com>>>>; Asst. Dick Fleming (Karen)<kbutchko@stlrcga.org<<mailto:kbutchko@stlrcga.org>>>>; Steve Stone's Assistant<kkokesh@stoneleyton.com<<mailto:kkokesh@stoneleyton.com>>>>

Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED

Yes!

Rhonda Hamm-Niebruegge
Airport Director
Lambert-St. Louis Int'l Airport
[314-426-8020](tel:314-426-8020)
rkhamm-niebruegge@flystl.com<<mailto:rkhamm-niebruegge@flystl.com>>

<image001.jpg>

From: dpmehan@mochamber.com<<mailto:dpmehan@mochamber.com>>>
[<mailto:dpmehan@mochamber.com>]

Sent: Wednesday, May 11, 2011 3:36 PM

To: Jenn Poeppelmeier; Jason Van Eaton; Stephen Perry; Hamm-Niebruegge, Rhonda K.; Michael Jones; Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>; Dick Fleming; Tim J. Nowak; Steve M. Stone; Rainford, Jeff

Cc: Ware, Vicki S.; Asst. Mike Jones (Edna); Asst. Rich McClure (Susan); Amanda Yoder; Asst

Dick Fleming (Karen); Steve Stone's Assistant
Subject: Re: MCHC Working Group Conference Call agenda--RESCHEDULED

HB 116 going to Conference. This is progress.

Sent via BlackBerry by AT&T

From: "Jenn Poeppelmeier" <jenn@spectrumcgllc.com<<mailto:jenn@spectrumcgllc.com>>>
Date: Wed, 11 May 2011 08:29:48 -0500
To: 'Jason Van Eaton'<jason@spectrumcgllc.com<<mailto:jason@spectrumcgllc.com>>>; 'Stephen Perry'<stephen@lexcorltd.com<<mailto:stephen@lexcorltd.com>>>; 'Rhonda Hamm-Niebruegge' <rkhann-niebruegge@flystl.com<<mailto:rkhann-niebruegge@flystl.com>>>; 'Michael Jones'<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)<<mailto:mwjones@stlouisco.com>>>; <Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>>; 'Dan Mehan'<dpmehan@mochamber.com<<mailto:dpmehan@mochamber.com>>>; 'Fleming, Dick'<dfleming@stlrcga.org<<mailto:dfleming@stlrcga.org>>>; <TNowak@worldtradecenter-stl.com<<mailto:TNowak@worldtradecenter-stl.com>>>; 'Steven M. Stone'<smstone@stoneleyton.com<<mailto:smstone@stoneleyton.com>>>; 'Jeff Rainford'<rainfordj@stlouiscity.com<<mailto:rainfordj@stlouiscity.com>>>
Cc: Asst. Rhonda \ (Vicki) <vshare@flystl.com<<mailto:vshare@flystl.com>>>; Asst. Mike Jones \ (Edna) <eshollins@stlouisco.com<<mailto:eshollins@stlouisco.com>>>; Asst. Rich McClure \ (Susan) <Susan_Falcone@unigroupinc.com<mailto:Susan_Falcone@unigroupinc.com>>; Amanda <ayoder@mochamber.com<<mailto:ayoder@mochamber.com>>>; Asst Dick Fleming \ (Karen) <kbutchko@stlrcga.org<<mailto:kbutchko@stlrcga.org>>>; Asst. Steve Stone \ (Karen) <kkokesh@stoneleyton.com<<mailto:kkokesh@stoneleyton.com>>>
Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED

Reminder this call will start in 1hour.

Thank You,
Jenn

From: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]
Sent: Monday, May 09, 2011 11:31 AM
To: Stephen Perry; Rhonda Hamm-Niebruegge ; Michael Jones; Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>; Dan Mehan; 'Fleming, Dick'; TNowak@worldtradecenter-stl.com<<mailto:TNowak@worldtradecenter-stl.com>>; Steven M. Stone; Jeff Rainford
Cc: 'Jenn Poeppelmeier'
Subject: MCHC Working Group Conference Call agenda--RESCHEDULED

Due to the visit by the Shanghai FID, we are rescheduling to have a working group conference call from tomorrow to exactly one day later, Wednesday, May 11th, at 9:30 AM EST. The

agenda is attached.

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Thanks,

Jason

Jason Van Eaton
P.O. Box 7056
Columbia, MO 65205-7056

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----- Forwarded message -----

From: "Fleming, Dick" <dfleming@stlrcga.org>
To: Dan Mehan <Dpmehan@mochamber.com>
Date: Fri, 13 May 2011 04:58:44 -0500
Subject: Re: MCHC Working Group Conference Call agenda--RESCHEDULED

Thanks, Dan. Hopefully, the steps David has outlined still have time to happen before 6 pm this evening.

Dick

Sent from my iPad

On May 13, 2011, at 3:34 AM, "Dpmehan@mochamber.com" <Dpmehan@mochamber.com>

wrote:

> We recently concluded a series of meetings in the Capitol that have had to have happened if we were to be able to give Aerotropolis and the rest of the eco-devo measures a chance of passing. Earlier yesterday, the bill was considered by most, including most ardent supporters, to have no chance.

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> No sugar-coating. We have a long way to go, but we were dead a few times already but we have a long shot to get this done now. The smallest of problems could still blow this up, but we're in the game.

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> Steve, Tracy, additional thoughts?

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> Sent via BlackBerry by AT&T

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> -----Original Message-----

> From: "Fleming, Dick" <dfleming@stlrcga.org>
> Date: Wed, 11 May 2011 15:59:09
> To: dpmehan@mochamber.com<dpmehan@mochamber.com>
> Cc: Rhonda Hamm-Niebruegge<RKHamm-Niebruegge@flystl.com>; Jenn
Poeppelmeier<jenn@spectrumcgllc.com>; Jason Van Eaton<jason@spectrumcgllc.com>;
StephenPerry<stephen@lexcorltd.com>; Michael
Jones<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>; Rich_McClure@unigroupinc.com<Rich_McClure@unigroupinc.com>; Tim J. Nowak<tnowak@worldtradecenter-stl.com>; Steve M.
Stone<smstone@stoneleyton.com>; Rainford, Jeff<RainfordJ@stlouiscity.com>; Ware, Vicki
S.<VSWare@flystl.com>; Asst. Mike Jones (Edna)<eshollins@stlouisco.com>; Asst. Rich
McClure (Susan)<Susan_Falcone@unigroupinc.com>; Amanda
Yoder<ayoder@mochamber.com>; Butchko, Karen<kbutchko@stlrcga.org>; Steve Stone's
Assistant<kkokesh@stoneleyton.com>
> Subject: Re: MCHC Working Group Conference Call agenda--RESCHEDULED
>
> Great to see progress. 61 hours to go. Thanks.
>
> Dick
>
> Sent from my iPhone
>
> On May 11, 2011, at 3:51 PM,
"dpmehan@mochamber.com<mailto:dpmehan@mochamber.com>"
<dpmehan@mochamber.com<mailto:dpmehan@mochamber.com>> wrote:
>
> Senate needs to vote to exceed differnces prior to appointing conferees.
>
> Sent via BlackBerry by AT&T
>
>
> _____
> From: "Hamm-Niebruegge, Rhonda K." <RKHamm-Niebruegge@flystl.com<mailto:RKHamm-Niebruegge@flystl.com>>
> Date: Wed, 11 May 2011 15:36:49 -0500
>
To: dpmehan@mochamber.com<mailto:dpmehan@mochamber.com><dpmehan@mochamber.com<mailto:dpmehan@mochamber.com>>; Jenn
Poeppelmeier<jenn@spectrumcgllc.com<mailto:jenn@spectrumcgllc.com>>; Jason Van
Eaton<jason@spectrumcgllc.com<mailto:jason@spectrumcgllc.com>>;
StephenPerry<stephen@lexcorltd.com<mailto:stephen@lexcorltd.com>>; Michael
Jones<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)<mailto:mwjones@stlouisco.com>>; Rich_McClure@unigroupinc.com<Rich_McClure@unigroupinc.com><Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>>; Dick
Fleming<dfleming@stlrcga.org<mailto:dfleming@stlrcga.org>>; Tim J.
Nowak<tnowak@worldtradecenter-stl.com<mailto:tnowak@worldtradecenter-stl.com>>; Steve

M. Stone<smstone@stoneleyton.com<<mailto:smstone@stoneleyton.com>>>; Rainford, Jeff<RainfordJ@stlouiscity.com<<mailto:RainfordJ@stlouiscity.com>>>
> Cc: Ware, Vicki S.<VSWare@flystl.com<<mailto:VSWare@flystl.com>>>; Asst. Mike Jones (Edna)<eshollins@stlouisco.com<<mailto:eshollins@stlouisco.com>>>; Asst. Rich McClure (Susan)<Susan_Falcone@unigroupinc.com<mailto:Susan_Falcone@unigroupinc.com>>; Amanda Yoder<ayoder@mochamber.com<<mailto:ayoder@mochamber.com>>>; Asst Dick Fleming (Karen)<kbutchko@stlrcga.org<<mailto:kbutchko@stlrcga.org>>>; Steve Stone's Assistant<kkokesh@stoneleyton.com<<mailto:kkokesh@stoneleyton.com>>>
> Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED
>
> Yes!
>
> Rhonda Hamm-Niebruegge
> Airport Director
> Lambert-St. Louis Int'l Airport
> [314-426-8020](tel:314-426-8020)
> rkhann-niebruegge@flystl.com<<mailto:rkhann-niebruegge@flystl.com>>
>
> <image001.jpg>
>
> From: dpmehan@mochamber.com<<mailto:dpmehan@mochamber.com>>
> [mailto:dpmehan@mochamber.com]
> Sent: Wednesday, May 11, 2011 3:36 PM
> To: Jenn Poeppelmeier; Jason Van Eaton; Stephen Perry; Hamm-Niebruegge, Rhonda K.; Michael Jones; Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>; Dick Fleming; Tim J. Nowak; Steve M. Stone; Rainford, Jeff
> Cc: Ware, Vicki S.; Asst. Mike Jones (Edna); Asst. Rich McClure (Susan); Amanda Yoder; Asst Dick Fleming (Karen); Steve Stone's Assistant
> Subject: Re: MCHC Working Group Conference Call agenda--RESCHEDULED
>
> HB 116 going to Conference. This is progress.
>
> Sent via BlackBerry by AT&T
>
> _____
> From: "Jenn Poeppelmeier" <jenn@spectrumcgllc.com<<mailto:jenn@spectrumcgllc.com>>>
> Date: Wed, 11 May 2011 08:29:48 -0500
> To: 'Jason Van Eaton'<jason@spectrumcgllc.com<<mailto:jason@spectrumcgllc.com>>>; 'Stephen Perry'<stephen@lexcorltd.com<<mailto:stephen@lexcorltd.com>>>; 'Rhonda Hamm-Niebruegge' <rkhann-niebruegge@flystl.com<<mailto:rkhann-niebruegge@flystl.com>>>; 'Michael Jones'<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)<<mailto:mwjones@stlouisco.com>>>; <Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>>; 'Dan Mehan'<dpmehan@mochamber.com<<mailto:dpmehan@mochamber.com>>>; 'Fleming, Dick'<dfleming@stlrcga.org<<mailto:dfleming@stlrcga.org>>>; <TNowak@worldtradecenter.com>

stl.com<mailto:TNowak@worldtradecenter-stl.com>>; 'Steven M. Stone'<smstone@stoneleyton.com<mailto:smstone@stoneleyton.com>>; 'Jeff Rainford'<rainfordj@stlouiscity.com<mailto:rainfordj@stlouiscity.com>>
> Cc: Asst. Rhonda \Vicki\<vshare@flystl.com<mailto:vshare@flystl.com>>; Asst. Mike Jones \Edna\<eshollins@stlouisco.com<mailto:eshollins@stlouisco.com>>; Asst. Rich McClure \Susan\<Susan_Falcone@unigroupinc.com<mailto:Susan_Falcone@unigroupinc.com>>;
Amanda<ayoder@mochamber.com<mailto:ayoder@mochamber.com>>; Asst Dick Fleming \Karen\<kbutchko@stlrcga.org<mailto:kbutchko@stlrcga.org>>; Asst. Steve Stone \Karen\<kkokesh@stoneleyton.com<mailto:kkokesh@stoneleyton.com>>
> Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED
>
> Reminder this call will start in 1hour.
>
> Thank You,
> Jenn
>
> From: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]
> Sent: Monday, May 09, 2011 11:31 AM
> To: Stephen Perry; Rhonda Hamm-Niebruegge ; Michael
Jones; Rich_McClure@unigroupinc.com<mailto:Rich_McClure@unigroupinc.com>; Dan
Mehan; 'Fleming, Dick'; TNowak@worldtradecenter-stl.com<mailto:TNowak@worldtradecenter-
stl.com>; Steven M. Stone; Jeff Rainford
> Cc: 'Jenn Poeppelmeier'
> Subject: MCHC Working Group Conference Call agenda--RESCHEDULED
>
> Due to the visit by the Shanghai FID, we are rescheduling to have a working group
conference call from tomorrow to exactly one day later, Wednesday, May 11th, at 9:30 AM EST.
The agenda is attached.
>
> Conference call numbers for tomorrow's call:
>
>
>
> Calling from USA: [1-719-457-0613](tel:1-719-457-0613)
>
> Code: 310 998#
>
> Calling from UK: 20 7082 0222
>
> Code: 310 998#
>
>
> Thanks,
> Jason

>
> _____
> Jason Van Eaton
> P.O. Box 7056
> Columbia, MO 65205-7056
>
> [573/256-2111](tel:573%2F256-2111) <tel:573%2F256-2111> Work
> [573/808-3922](tel:573%2F808-3922) <tel:573%2F808-3922> Cell

----- Forwarded message -----

From: Michael Hafner <mhafner44@gmail.com>
To: David Barklage <davidbarklage@gmail.com>, Jeff Rainford <RainfordJ@stlouiscity.com>, Dick Fleming <dfleming@stlrcga.org>, smstone <smstone@stoneleyton.com>, Chip Casteel <ccasteel@stlrcga.org>, "Johnson, Steve" <sjohnson@stlrcga.org>, Dan Mehan <Dpmehan@mochamber.com>, Jason Van Eaton <jason@spectrumcgllc.com>, Shawn Furey <SHAWN.FUREY@gmail.com>, Senator Eric Schmitt <eschmitt@lathropgage.com>, Daniel Pfeifer <danielpfeifer@gmail.com>, Kelly Gillespie <gillespie@mobio.org>, Alex Eaton <eaton@mobio.org>, "rboyd@snrdenton.com" <rboyd@snrdenton.com>, Jewell Patek <jdhpatek@aol.com>
Date: Thu, 12 May 2011 17:31:15 -0500
Subject: 6:00pm Conference Call - [712-451-6100, 782280#](tel:712-451-6100, 782280#)

We will have a conference call in 30 minutes at 6pm to discuss latest developments and negotiations on HB116/Aerotropolis legislation...Please dial in at 6pm at [712-451-6100, 782280#](tel:712-451-6100, 782280#).

Thank you for making time in your schedules.

Mike

--

MICHAEL HAFNER | BARKLAGE COMPANY
7925 CLAYTON ROAD, SUITE 200 | CLAYTON, MISSOURI 63105
[314-504-6148](tel:314-504-6148) | mike@barklagecompany.com

----- Forwarded message -----

From: "World Trade Center St. Louis" <wtcintern@slcec.com>
To: "World Trade Center St. Louis" <wtcintern@slcec.com>
Date: Thu, 12 May 2011 15:20:13 -0500
Subject: Media Clippings for 5.12.2011

Midwest-China Hub News

1. St. Louis On the Air Broadcast
2. Social justice and Aerotropolis
3. Suggs urges region to embrace Aerotropolis
4. Lambert in talks about Latin America cargo flights

News of Interest

1. Air China, Cathay Pacific launch cargo JV news

Articles

St. Louis On the Air Broadcast <<http://www.kwmu.org/programs/slota/archivedetail.php?showid=4524>>

Bob Holden, Mike Jones, Tim Logan. May 10, 2011

This is a recorded conversation about the ongoing effort to establish a Midwestern cargo hub in the St. Louis Region. For audio, click here <<http://www.kwmu.org/programs/slota/archivedetail.php?showid=4524>> .

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Social justice and Aerotropolis

<http://www.stlamerican.com/news/political_eye/article_45a80c38-7bf2-11e0-b888-001cc4c03286.html>

St. Louis American, May 12, 2011.

As the EYE hit deadline, the Missouri Legislature was in a scrum over several controversial pieces of legislation with great interest to St. Louis that had become intertwined through end-of-session dealmaking. The so-called Aerotropolis legislation, which would provide \$360 million in tax credits to invest in making the St. Louis airport an international cargo hub, had been bundled in a larger economic development bill that had been targeted by Senate Republicans. Senate Republicans had been delaying a vote on the local control bill to pressure House Republicans to peg down the tax credits offered in the bill that includes the Aerotropolis incentives.

The wrangling of Missouri Republicans in Jefferson City over tax credits at the expense of St. Louis is to be expected. It was surprising, however, to see a newspaper that claims to advance the business interests of St. Louis sling rocks at the Aerotropolis legislation while the ticklish deal was in the making. The issue raised was the allegedly hefty fees being collected by attorney Steve Stone, who crafted the Aerotropolis legislation and masterminded the China Hub concept. Members of Stone's family (the Perrys) were among the first European capitalists to do business with Communist China, and their connections provided the indispensable entry for the Midwest China Hub Commission, chaired by Mike Jones, senior policy advisor to County Executive Charlie A. Dooley.

This mainstream publication was joined in its rock-throwing by veteran attorney/activist Eric E. Vickers. Vickers - who is notorious for sending scathing emails to public officials that copy a long string of journalists and activists - called out Mike Jones for allegedly enabling Steve Stone in his "hustle," as Vickers phrased it. Vickers and Stone have some history. Last year, Vickers and a client joined the lawsuit that successfully derailed, at least momentarily, the Northside Regeneration tax credit deal that Stone's firm had negotiated with the City of St. Louis on behalf of Paul McKee Jr.

However, Jones and Vickers have an even longer history. Jones reminded Vickers of this shared activist past while pointedly taking exception to almost everything Vickers said and suggested about himself, the commission he chairs, the Aerotropolis legislation and Steve Stone.

The EYE can provide no better contribution to this discussion than to quote Mike Jones at great length.

Mike Jones writes:

As always in life there are macro forces over which you have no control, but you always are in control of your tactical responses which can influence how those forces play out.

I appreciate your thoughtful inquiry regarding the consulting arrangements of the Midwest China Hub Commission (MCHC) and I will attempt to address each point you have raised. You and I are both Serious Brothers and have always had an intellectually honest relationship. With that in mind I'll explain my reasoning, which you may still disagree with, but I will not hustle you.

My involvement in this project rests upon certain assumptions. First, St Louis is a failed city. It's financially bankrupt and structurally obsolete and the leadership, has neither the vision, the capacity or the will to fix this condition. Secondly, the St. Louis region is and has been in a steady 50-year decline toward economic irrelevance

While we have not always tactically agreed on specific public policy, I think both of us have our politics based upon the principle that social justice is the highest value of any society and that without it any other values the society purports to embrace rest upon a foundation of sand.

The MCHC was created to facilitate repositioning St. Louis as a major gateway for international

air cargo with the Chinese airline industry being the foundation for that. I would argue we have done our job. Lambert is in the final phase of negotiating a hub deal with China Eastern, and the Missouri General Assembly is within a week of creating a framework that can influence industry behavior to take advantage of the Chinese airline connection. If properly executed (we still have to prove we have the culture and capacity), this idea could erase 150 years of terrible strategic decisions, starting with the transcontinental railroad tragedy through the Columbia Waterloo airport debacle, and give us a shot at a viable future in a 21st century global economy.

I will not insult your intelligence or mine with some superstitious nonsense about trickle-down economics (if rich folks have all the money, by extension working and poor people will do well). I would argue, in fact, that value of whatever is produced in any economy is a primarily function of the labor required to produce it and not the financial capital invested. Therefore, a just society would recognize the claim of labor to an equitable share of that value. But we can talk about that problem later.

Now we are both committed to the welfare of the Black Community. In fact, over the almost 40 years we've known each other, we have gone from young men to old men in that struggle. The solutions to the myriad of problems facing the Black Community will be a function of the physical conditions of the St. Louis region. It is with that perspective that I will address your concerns about the MCHC.

The success of this initiative would dramatically change the economic trajectory of St. Louis and create economic conditions that could possibly lead to new and effective solutions to the issues of race, opportunity and income disparity. Now this alone would not be enough to change the fate of the Black Community in St. Louis. We would also need effective and visionary black leadership to take advantage of the new paradigm. It's not a question of either/or, but of both.

Now to Steve Stone. I stand by my comments that \$15,000 per month was the cap the MCHC paid Mr. Stone. Of the \$400,000 you reference, over \$200,000 of that was paid by the City of St. Louis and the RCGA. The MCHC had no involvement with or prior knowledge of these two arrangements. Therefore, any questions about the rationale for the arrangements should be addressed to the Mayor's Office and the RCGA. Again, the amount I mentioned of \$5,000 is what Mr. Stone has billed the MCHC since December of 2010.

If you have questions or objections to what Mr. Stone purports to be his hourly billing rates or his claims about the level of underwriting his firm gave to this project, I suggest you take those up with him, as those are his representations, not mine. In addition, however Mr. Stone spends his income is also his business and not mine.

I will address an underlying rationale for the MCHC's relationship with Mr. Stone by referring to my comments to the Post-Dispatch Sunday a week ago. That is simply this: no Stone, no Perry, no Chinese, no Chinese, no deal. If we are successful, then the money was a bargain, and if we fail we paid too much. Simple as that!

I take seriously the issue of public accountability, as opposed to public approval. As a serious public commentator, I think I'm honor-bound to address your inquiry into my actions and statements. However, the only approval I need is my own. As always, I will stand by my record, and others have to stand by theirs.

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Suggs urges region to embrace Aerotropolis
http://www.stlamerican.com/business/local_business/article_2e8fbb44-7bd5-11e0-9852-001cc4c03286.html

Rebecca S. Rivas, St. Louis American, May 12, 2001

The St. Louis region is at a potential turning point, Donald M. Suggs, publisher of The St. Louis American, told about 400 people gathered for FOCUS St. Louis' 2011 "What's Right with the Region!" award ceremony at the Sheldon Concert Hall on May 5.

And if regional leaders aren't careful, Suggs said, they could "blow it" - just like their predecessors who decided to forego railroad development in the 1860s and airport expansion in the 1970s.

"St. Louis has had a history of being bold at times - such as funding Charles Lindbergh's historic

transatlantic flight back in 1927, and the bold move to construct the Arch, which was topped out in 1965 after over two decades of civic effort," Suggs said.

"St. Louis also has had other great opportunities in the past - and blew them."

Suggs received the 2011 Leadership award, FOCUS St. Louis' highest honor, for being an "effective agent for change."

This is the 14th year that local nonprofit FOCUS St. Louis has given awards to groups creating regional solutions through community leadership, as its mission outlines.

The 16 other award winners this year included longtime Harris-Stowe State University President Dr. Henry Givens Jr., Judge Jimmie M. Edwards, the 24:1 initiative led in North County by Beyond Housing and the Midwest China Hub group.

"I am mindful that any small positive contribution I may have been a part of over the years has been largely due to the work of so many others - and my colleagues at The American and members of many of the region's non-profits, in particular," Suggs said in his acceptance speech.

Then Suggs put on his "executive editor's hat," he said, and gave a brief "editorial" about the opportunity at hand for the region: namely, to make Lambert-St. Louis International Airport an air-cargo hub for trade with China.

"Something magical is in the process in the Missouri Legislature, and it's happening as we speak," Suggs said.

"For years, this area has been at a total standoff on any new tools for economic development. Last week, the Missouri Senate stepped up and approved the so-called Aerotropolis legislation, the Missouri Science and Innovation Reinvestment Act, called MOSIRA, and a number of other economic development tools, along with what appears to be a compromised version of tax credit reforms."

The Aerotropolis legislation projects to generate tens of thousands of new jobs and over \$22 billion in new economic benefits for the region and state, he said. It would also show China this region's commitment to making Lambert its new U.S. cargo hub.

In the 1860s and '70s, the region's decision to forego developing railroads was driven by the self-interests of business leaders, Suggs said.

"St. Louis ended up building the Eads Bridge too late in the game to matter for winning the railroads for St. Louis," he said, and the opportunity went to Chicago.

Then in the 1970s, following years of planning and efforts to build the nation's next mid-

continent international airport in our region at Columbia-Waterloo in Illinois with federal funds, "we once again stubbed our civic toe," he said.

"Once again, St. Louis snatched defeat from the jaws of victory and missed the opportunity to build the nation's next mid-continental mega international airport - and subsequently Denver stepped up to build Denver International Airport, filling that need," he said.

Midwest China Hub Chairman Mike Jones, an award winner in the "Fostering Regional Cooperation" category, said the region has a good chance at sealing the China hub deal. However, it takes cooperation.

"We had to take 'I' out of team and put on our 'we' cap," Jones said.

Suggs also addressed the region's journey in equality, as "Improving racial equality and social justice" was an award category.

"I was born and came into adulthood in an era of Jim Crow, a time of de facto racial separation - of separate, but unequal - when people would reject you for no other reason than your race; when to be black was to be under assault," Suggs said.

"But I am also reminded of and encouraged by how much change one can experience in a lifetime, and FOCUS St. Louis has contributed so much to positive transformative change in our region over the years."

The other 2011 "What's Right with the Region!" award winners included: Crossroads College Preparatory School, The Magic House, Marian Middle School, Healthy Kids Express - Pediatric Mobil Health Program, Simone Bernstein, St. Louis Bread Co. Cares Café, Healthy Eating with Local Produce, Peter & Paul Community Services, St. Louis Healthy Families, William M. Fogarty Jr., M.D., Educational Equity Consultants, The Haven of Grace, Youth in Need, Francie Broderick and Places for People, Paraquad, and Wings of Hope.

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Lambert in talks about Latin America cargo flights

<http://www.stltoday.com/business/local/article_da808310-dd02-57a3-9a7b-b74f252ab3bc.html>

Tim Logan, StlToday, May 12, 2011

Even as talks continue about turning St. Louis' under-used airport into a "Gateway to the East," the people who run it are looking to the south as well.

Lambert-St. Louis International Airport last week signed an agreement with a fledgling Texas-based airline to explore the prospect of freight routes to Latin America. The deal between Lambert and Brownsville-based Pan American Airways Inc. is very preliminary. But it's the clearest sign yet that the region's long-discussed China Hub project - which will come to a head in the Missouri Legislature this week - in fact has more global ambitions.

"I think we'll see more and more of this sort of thing if the Chinese decide to come here," said Lambert director Rhonda Hamm-Niebruegge.

Despite its famous name, this Pan Am is basically a startup.

It's run by a man named Robert Hedrick who owns a company that builds pools for resorts and amusement parks, and another that ships equipment for those pools around the world. He says he has been working for several years on developing a new U.S. gateway for Latin American air cargo - most of which now flies through Miami - and has raised \$75 million to finance his effort. He plans to lease planes to run flights through Brownsville, and Lambert, where he sees a chance to connect with the Chinese, and plug Latin American goods into the center of the Midwest.

"We're going to spend a considerable amount of money up there, and we think it's going to be worth it," Hedrick said.

He's been talking with Lambert since November, and last week the two sides signed a memorandum of understanding laying out a plan. The non-binding document calls for Pan Am to invest \$50 million in facilities at the airport and occupy about 250,000 square feet of hangar and warehouse space. The airline would put its primary maintenance facility at Lambert and fly cargo to at least 18 other U.S. airports from St. Louis. And it would likely tap the incentives Lambert offers new carriers and potentially the Aerotropolis tax credits now being considered by Missouri legislators.

Hedrick said he hoped to start flights by fall, and that he envisioned demand for flying flowers from Central and South America to the Midwest. He said he would take a wait-and-see approach on other items.

"Nothing's hard and fast," he said. "We're looking to St. Louis to tell us what you want us to do."

The idea isn't new. St. Clair County spent \$2.8 million on refrigerating a warehouse at struggling MidAmerica airport in Mascoutah to attract cargo flights of flowers from South America. The venture was short-lived, ending last year.

Lambert officials said Hedrick's plan had promise, and fit well with their broader goals to connect China and Latin America. But they also sounded a cautious note.

"It's important not to overplay it," Hamm-Niebruegge said. "It could be great. But there are still a lot of things to do, a lot of details to work out."

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Air China, Cathay Pacific launch cargo JV news <http://www.domain-b.com/aero/airlines/20110512_air_china.html>

Domain-B, 2 May 2011

Air China (CA) and Cathay Pacific Airways (CX) announced a formal launch of their joint venture cargo operation on Wednesday. The JV, called Air China Cargo, consolidates the two carriers' airfreight divisions.

Air China is a major (29.99%) stake holder in Cathay Pacific.

The JV was cleared by the Chinese government last year.

While CA will own a majority 51% stake in the consolidated cargo carrier, CX will hold 25% and will also fund an offshore trust will hold 24%.

Air China Cargo's fleet will be based at Shanghai and will comprise of 12 Boeing 747-400 freighters, according to joint statement issued by the airlines.

"The consolidation of Air China and Cathay Pacific's cargo businesses is part of the two airlines' long-term cooperation strategy," the joint statement said. "This latest collaboration will increase fleet development and strengthen the market position of both airlines. The operation centre in Shanghai will satisfy the market demands of the Yangtze River Delta, which makes up two-thirds of Air China's service area. The cooperation will help Air China Cargo reach all-round global development."

There ACC board will have seven directors. Four, including the chairman, will be appointed by Air China, while three, including the vice chairman, will be appointed by Cathay.

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----- Forwarded message -----

From: "Fleming, Dick" <dfleming@stlrcga.org>
To: Dan Mehan <Dpmehan@mochamber.com>, "Jones, Mike" <MWJones@stlouisco.com>
Date: Wed, 11 May 2011 09:19:47 -0500
Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED

Dan,

I was simply echoing your message from 12 am yesterday morning on need for everyone to double down between now and 6 pm Friday to get this done. There are too many positive things that are still pending and potentially doable, including Aerotropolis, MOSIRA, Sports Authority, overall ED legislation, etc.

Richard C.D. Fleming
President and Chief Executive Officer
St. Louis Regional Chamber & Growth Association (RCGA)
1 Metropolitan Square, Suite 1300
St. Louis, MO 63102

[\(314\)444-1100](tel:(314)444-1100) <tel:%28314%29444-1100> (direct)

[\(314\)444-1177](tel:(314)444-1177) <tel:%28314%29444-1177> (fax)
dfleming@stlrcga.org

www.gotostlouis.org <<http://www.gotostlouis.org/>>

From: dpmehan@mochamber.com [mailto:dpmehan@mochamber.com]
Sent: Wednesday, May 11, 2011 9:09 AM
To: Fleming, Dick; Michael Jones
Cc: Asst. Rhonda (Vicki); Asst. Mike Jones (Edna); Asst. Rich McClure (Susan); Amanda Yoder; Butchko, Karen; Steve Stone's Assistant; Jenn Poeppelmeier; Stephen Perry; Rhonda Hamm-Niebruegge; Rich_McClure@unigroupinc.com; Tim J. Nowak; Steve M. Stone; 'Jeff Rainford'; Jason Van Eaton
Subject: Re: MCHC Working Group Conference Call agenda--RESCHEDULED

Unfortunately we only need @ 30 seconds to describe where we are: hung up in the tax credit reform debate and the House and Senate are not close on how to reconcile.

It has to be figured out today or we probably run out of time.

I'll try to make the call, but there's a lot of issues at play today including 'tropolis.

Sent via BlackBerry by AT&T

From: "Fleming, Dick" <dfleming@stlrcga.org>

Date: Wed, 11 May 2011 08:36:06 -0500

To: 'Michael Jones'<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>

Cc: Asst. Rhonda (Vicki)<vsware@flystl.com>; Asst. Mike Jones (Edna)<eshollins@stlouisco.com>; Asst. Rich McClure (Susan)<Susan_Falcone@unigroupinc.com>; Amanda<ayoder@mochamber.com>; Butchko, Karen<kbutchko@stlrcga.org>; Asst. Steve Stone (Karen)<kkokesh@stoneleyton.com>; 'Jenn Poeppelmeier'<jenn@spectrumcgllc.com>; 'Stephen Perry'<stephen@lexcorltd.com>; 'Rhonda Hamm-Niebruegge'<rkhann-niebruegge@flystl.com>; Rich_McClure@unigroupinc.com<Rich_McClure@unigroupinc.com>; 'Dan Mehan'<dpmehan@mochamber.com>; TNowak@worldtradecenter-stl.com<TNowak@worldtradecenter-stl.com>; 'Steven M. Stone'<smstone@stoneleyton.com>; 'Jeff Rainford'<rainfordj@stlouiscity.com>; 'Jason Van Eaton'<jason@spectrumcgllc.com>

Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED

Mike,

Regarding the attached agenda, if we spend time this morning on anything but the legislation in Jeff City, we are not spending the time wisely.

Will Senator Schmitt or Shaun from his staff be joining the call to provide an update?

Richard C.D. Fleming
President and Chief Executive Officer
St. Louis Regional Chamber & Growth Association (RCGA)
1 Metropolitan Square, Suite 1300
St. Louis, MO 63102

[\(314\)444-1100](tel:(314)444-1100) <tel:%28314%29444-1100> (direct)
[\(314\)444-1177](tel:(314)444-1177) <tel:%28314%29444-1177> (fax)
dfleming@stlrcga.org

[www.gotostlouis.org <<http://www.gotostlouis.org/>>](http://www.gotostlouis.org/)

From: Jenn Poeppelmeier [<mailto:jenn@spectrumcgllc.com>]
Sent: Wednesday, May 11, 2011 8:30 AM
To: 'Jason Van Eaton'; 'Stephen Perry'; 'Rhonda Hamm-Niebruegge'; 'Michael Jones'; Rich_McClure@unigroupinc.com; 'Dan Mehan'; 'Fleming, Dick'; TNowak@worldtradecenter-stl.com; 'Steven M. Stone'; 'Jeff Rainford'
Cc: Asst. Rhonda (Vicki); Asst. Mike Jones (Edna); Asst. Rich McClure (Susan); Amanda; Butchko, Karen; Asst. Steve Stone (Karen)
Subject: RE: MCHC Working Group Conference Call agenda--RESCHEDULED

Reminder this call will start in 1hour.

Thank You,

Jenn

From: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]
Sent: Monday, May 09, 2011 11:31 AM
To: Stephen Perry; Rhonda Hamm-Niebruegge; Michael Jones; Rich_McClure@unigroupinc.com; Dan Mehan; 'Fleming, Dick'; TNowak@worldtradecenter-stl.com; Steven M. Stone; Jeff Rainford
Cc: 'Jenn Poeppelmeier'
Subject: MCHC Working Group Conference Call agenda--RESCHEDULED

Due to the visit by the Shanghai FID, we are rescheduling to have a working group conference call from tomorrow to exactly one day later, Wednesday, May 11th, at 9:30 AM EST. The agenda is attached.

Conference call numbers for tomorrow's call:

Calling from USA: [1-719-457-0613](tel:1-719-457-0613)

Code: 310 998#

Calling from UK: 20 7082 0222

Code: 310 998#

Thanks,

Jason

Jason Van Eaton

P.O. Box 7056

Columbia, MO 65205-7056

[573/256-2111](tel:573%2F256-2111) <tel:573%2F256-2111> Work

[573/808-3922](tel:573%2F808-3922) <tel:573%2F808-3922> Cell

----- Forwarded message -----

From: "World Trade Center St. Louis" <wtcintern@slcec.com>

To: "World Trade Center St. Louis" <wtcintern@slcec.com>

Date: Tue, 10 May 2011 15:28:26 -0500
Subject: Media Clippings for May 10, 2011

Midwest-China Hub News

1. Brownsville-based carrier in talks with St. Louis airport on air cargo deal
2. Lawmakers Face Long To-Do List

News of Interest

1. Air China Cargo Launches Freight Route to Chengdu Using Boeing 747-400

Articles

Brownsville-based carrier in talks with St. Louis airport on air cargo deal
<<http://www.themonitor.com/news/airways-50172-american-pan.html>>

Steve Clark, May 09, 2011, The Brownsville Herald

Bob Hedrick, president of Brownsville-based Pan American Airways, said a "memorandum of understanding" he recently signed with the head of Lambert-St. Louis International Airport in Missouri could mean big things for Brownsville economically - unless he decides to set up shop elsewhere.

Hedrick signed the memorandum with Lambert Field director Rhonda Hamm-Niebruegge on Thursday. The document details PAA's plans to establish a cargo hub in St. Louis that would link to Brownsville/South Padre Island International Airport and involve air cargo from China, which is seeking to greatly expand air freight operations to the United States and Latin America.

A PAA hub at Lambert Field would serve to develop "Midwest cargo activity" and also link future PAA flights serving Latin America to "operations serving China," according to the memorandum. St. Louis is on the verge of sealing a deal with China that would make Lambert Field the hub for air cargo between China and the United States. For the deal to become a reality, St. Louis is banking on passage of the \$360 million "Aerotropolis Trade Incentive and Tax Credit Act" currently making its way through the Missouri Legislature. The Missouri State Senate recently

passed its version of the Aerotropolis bill by an overwhelming majority. Now, differences between the Senate and House versions have to be hammered out before the bill can go to the governor for a signature.

The legislation would give tax breaks to companies involved in foreign trade and subsidize construction of more than 27 million square feet of warehouse and factory space in the St. Louis region. Incentives would include \$60 million in credits over eight years for freight forwarders, which, along with other incentives, could benefit cargo companies like PAA.

Hedrick's plan is to invest \$50 million at Lambert Field to help develop its Midwest cargo hub and another \$25 million in Brownsville "to support the connections from the Midwest and China to Latin America," according to the memorandum of understanding - not a legally binding document but rather a formal statement of intent between the two parties. PAA's investments would include maintenance, operations and repair facilities at St. Louis and Brownsville. Hedrick said the \$75 million has already been funded through equity and other forms of financing.

"I've been working on this since November of last year," he said. "All the pieces of the puzzle to make this happen are in place. Now I actually have to write an operational plan."

Hedrick said making Brownsville the "gateway to Latin America" for freight to and from China via St. Louis would have huge ramifications for the local economy thanks to the flood of cargo and jobs created - though he's by no means wedded to Brownsville. Hedrick hasn't forgotten the criticism some city officials, especially City Commissioner Charlie Atkinson, publicly leveled at his company during the recent, messy public debate over Fly Frontera, a proposed deal for passenger air service to Mexico that died after a negative financial report from the Brownsville Economic Development Council. Hedrick had insisted the bidding be opened up to PAA and other aviation companies, while Atkinson was a strong proponent of the Fly Frontera deal.

"I am questioning should I bring the gateway here," Hedrick said. "I need the city to get behind us. I can't do it when I'm fighting everybody."

Hedrick said he'll ask for meetings with Brownsville's aviation board, the city commission, the Brownsville Economic Development Council, and the Greater Brownsville Incentives Corporation - but not until Saturday's election is over.

"I'm going to talk to them," he said. "I'm going to lay it out. If the city can't support this, you need to tell me now."

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Lawmakers Face Long To-Do List

[http://www.publicbroadcasting.net/kcur/news.newsmain/article/1/0/1800096/KCUR.News/Lawmakers.Face.Long.To-Do.List. >](http://www.publicbroadcasting.net/kcur/news.newsmain/article/1/0/1800096/KCUR.News/Lawmakers.Face.Long.To-Do.List.)

Marshall Griffin, May 9, 2011, KCUR

The last week of the 2011 Missouri legislative session has arrived. Some major issues have already been resolved. Lawmakers have passed the state budget, forced changes to dog breeding regulations in Proposition B and overridden the governor's veto of the state's congressional redistricting map. But there are still plenty of issues waiting for action.

The biggest battle left to fight appears to be over a wide-ranging economic development bill that includes the so-called Aerotropolis proposal. The House passed it as a stand-alone bill, which would authorize up to 480 million in tax breaks to transform Lambert Airport in St. Louis into an international air cargo hub.

The Senate version shrunk the Aerotropolis bill down to 360 million in incentives, and rolled it into a larger tax credit overhaul measure that would reduce numerous incentives and eliminate others. House Speaker Steven Tilley isn't a fan of the Senate version.

"When we send them a 9-page bill and we get back a 400-page bill, I think we need to look through it before we make any drastic steps," said Tilley.

But there's a group of Senators who continue to push to have all tax credits subject to appropriations, including any new ones under Aerotropolis. Tilley would like to see it pass, but also says if it doesn't, it's not worth calling lawmakers back to Jefferson City for a special session.

"I'd like to see the pro-life bill that our majority leader's the sponsor of I'd like to see drug testing for TANF recipients, I believe that we've got a version of it already over here in the House," said Tilley.

TANF stands for "Temporary Assistance to Needy Families," and is a state-run program. Supporters say failing a drug test would only cost recipients 58 dollars a month, and would not affect their eligibility for federal welfare programs.

Opponents say depriving the poor of even that much money could be financially crippling. In the Senate, the first measure on their to-do list this week is the resolution requiring voters to show photo ID's at the polls. Tom Dempsey of St. Charles is the Senate's Majority Floor Leader.

"My understanding (is) that the amendments the House added that the sponsor is comfortable with them and believes that the support is there in the Senate, and he believes we're ready to go on that legislation, so I'm expecting passage," said Dempsey.

The main amendment would authorize an early voting period in Missouri. If lawmakers pass it,

the resolution would go before voters next year.

The Senate is also scheduled to take up the St. Louis Police local control bill, which has already passed the House. Democrat Maria Chappelle-Nadal of St. Louis County has been blocking it. But she's encouraged by progress in negotiations between Mayor Francis Slay and the city's police officers.

"It's closer than it's ever been it is unfortunate that we have had to go this long in order to have a first and second draft language that I could even accept," said Chappelle-Nadal.

And there appears to be a last-ditch effort to salvage the site permit proposal for a second nuclear reactor at Ameren Missouri's Callaway County plant. House Majority Leader Tim Jones says the measure has been amended onto a Senate energy bill.

"I think it's been very clear from the beginning, although we haven't had a vote (yet), that the House was largely supportive of the site permit issue," said Jones, "However, the sponsor of the bill knows that that issue is extremely toxic, to put it lightly, in the Senate."

The nuclear plant language would likely be stripped from the energy bill if it endangers its passage.

Time is also running out on bills that would limit worker's compensation lawsuits, mandate English-only driver's license exams, and extend the texting-while-driving ban to motorists over the age of 21.

The 2011 session ends Friday at 6 p.m.

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Air China Cargo Launches Freight Route to Chengdu Using Boeing 747-400
<http://www.prnewswire.com/news-releases/air-china-cargo-launches-freight-route-to-chengdu-using-boeing-747-400-121485969.html>

Air China, May 9, 2011, PRNewswire-Asia

On April 21, a Boeing 747-400 made its first Air China Cargo flight from Chengdu to Shanghai. Using Air China Cargo's network, shipments from Europe can be quickly transported to Chengdu, and goods from Chengdu can now be easily transported through the Air China hub in Shanghai to the rest of the world. The new air shipping corridor is another step in China's

campaign to develop the western part of the country.

To promote the development of Chengdu as an aviation hub, Air China Cargo has launched a Milan-Chengdu-Shanghai shipping route. The route is flown twice weekly using Boeing 747-400 cargo freighters. Chengdu will also dock 42 international cargo routes from Shanghai, making Chengdu accessible to the world and making the world accessible to Chengdu.

Air China Cargo currently has nine Boeing 747-400 aircraft in its fleet - the most of any airline operating in China's civil aviation industry. The airline has opened cargo flights that depart from Shanghai to Copenhagen, Frankfurt, Paris, Milan, Vienna, New York, Chicago, Los Angeles, Taipei, Tokyo and Osaka. Air China Cargo has exclusive rights to use the cargo holds of 280 of Air China's passenger aircrafts. Through Air China's global network, Air China Cargo ships to 128 destinations in 29 countries using nearly 300 routes. Cargo space on passenger aircraft and freighters is served by 622 ground shipping routes to ensure the efficient transport of goods around the world.

Air China: Carrying China, Spanning the World

Air China is China's only national flag carrier and a Star Alliance member. In addition to commercial operations, it also provides special flight services for the country's state leaders on official visit to other countries. With a fleet of 280 Airbus and Boeing aircraft (including 266 passenger airliners and 9 freighters), 1 training plane and 4 business jets, we run 266 routes - 69 international, 13 regional, and 184 domestic - serving a total of 137 cities, including 42 international, 3 regional and 92 domestic, in 29 countries and regions. We offer over 6,900 flights with over 1,000,000 seats every week.

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----- Forwarded message -----

From: Kack Haslag <kack@senate.mo.gov>

To:

Date: Tue, 10 May 2011 13:06:40 -0500

Subject: Aerotropolis Meeting -- Sen. Schmitt's office, Room 323 -- Today @ 4:00 pm -- email me back if you can't make it

Kack Haslag

Assistant to Senator Eric S. Schmitt

[573/751-2853](tel:573%2F751-2853) <tel:573%2F751-2853>

To be added to Sen. Schmitt's legislative E-Newsletter click here: E-Newsletter Sign Up

<<http://www.senate.mo.gov/D15WebApps/eNewsletterSU.aspx>>

----- Forwarded message -----

From: "World Trade Center St. Louis" <wtcintern@slcec.com>

To: "World Trade Center St. Louis" <wtcintern@slcec.com>

Date: Mon, 9 May 2011 10:59:02 -0500

Subject: Media Clippings for 05.09.2011

Midwest China Hub News

1. Lawmakers attempt to hand out \$300 million to private warehouse owners

Lambert Airport News

1. Lambert could be named Chinese hub this month
2. Lawmakers face long to-do list
3. Key issues for Missouri Legislature's final week

China Eastern News

1. Lower Oil Price Fuels Airline Stocks
2. China Eastern profits grow

News of Interest

1. Brownsville-based carrier in talks with St. Louis airport on air cargo deal
2. Oakland Mayor Jean Quan heads east to boost trade and business for Port of Oakland
3. Airlines to blame for almost half of all flight delays

Articles

Lawmakers attempt to hand out \$300 million to private warehouse owners

<http://www.bizjournals.com/stlouis/print-edition/2011/05/06/lawmakers-attempt-to-hand-out-300.html>

Audrey Spalding and Christine Harbin, St. Louis Business Journal, May 6, 2011

Missourians, your legislators are about to place a huge and ill-advised bet on the so-called "Midwest China Hub" or "Aerotropolis." It appears that the House may give final approval to the bill this week.

Legislators are trying to award \$300 million in tax credits to St. Louis warehouse developers, under the guise of encouraging international trade. In reality, those subsidies will end up paying for business as usual at the poorly managed St. Louis airport.

A handout of \$300 million will subsidize the construction of cargo warehouses around the St. Louis airport. The city airport is already carrying about \$900 million in debt. Is it really wise for the state to invest hundreds of millions more in this debt sinkhole instead of lowering taxes for all Missourians?

Sen. Ron Richard has said that he is willing to "take a chance" on this legislation, as are numerous other legislators who instead should be wisely overseeing the revenues generated by the labor of Missourians. To date, no firm commitment from China to increase trade with Missouri has been made available or announced publicly, and no feasibility study has been produced to demonstrate that the construction of more warehouses could benefit the state economy.

Instead of waiting for a commitment and a comprehensive study, legislators are ready to roll the dice.

Here is what you need to know:

. Private developers could receive tax credits for building warehouses that process hardly any international cargo. The new legislation drastically reduces how much international cargo activity that a warehouse owner must process in order to be eligible for state tax credits. According to this version of the bill, a warehouse could be eligible for state subsidy if as little as 10 percent of its operations consisted of sending cargo to international destinations.

. The state government is already short on funds, and it cannot afford to give away hundreds of millions on the project. Tax credits are not free money. Every dollar that the state gives away in tax credits is a dollar it doesn't have to spend on education, roads or other state government programs. This \$300 million will have to be cut from other state programs, or made up by increasing taxes.

. This money would be considered an entitlement. If the state has to cut its budget in the future, it could not cut this \$300 million. If the state economy suffers a downturn, this money will be

paid, while everyone else tightens their belts. What is so special about the construction of warehouses that deserves this abnormally high level of protection from the state?

. Residents throughout the rest of Missouri will bear the burden of the St. Louis-based China Hub. Revenue lost to tax breaks for favored industries would need to be replaced by increased debt, reduced government spending or - more likely - imposing a higher tax rate for all of Missouri's less fortunate taxpayers. As the bill stands now, legislators are poised to take \$57 million in tax credits from the low-income elderly who rent their residences, to pay instead for warehouse construction in St. Louis.

. The government should stop trying to picking winners and losers in the economy. The China Hub bill rests on the flawed notion that legislators are all-knowing and have the ability to shape the economic activities in the state. Why should state government try to pick an economic winner, when it has such a poor track record for successfully doing so?

The best way for Missouri to grow the economy is to foster a business climate that encourages individuals to develop new ideas, and to stop awarding these special handouts. Entrepreneurs in Missouri will seize upon the opportunities around them as soon as the government gets out of their way

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Lambert could be named Chinese hub this month

<http://www.ksdk.com/news/article/257663/3/Lambert-could-be-named-Chinese-hub-this-month>

Kevin Held, KSDK, May 4, 2011

St. Louis, MO (KSDK) - Later this month, Lambert-St. Louis International Airport could finalize its first contract aimed at creating an international cargo hub.

Airport director Rhonda Hamm-Niebruegge says the Chinese delegation that visited St. Louis last October is scheduled to return May 23 to finalize the deal.

If the contract is signed, the first cargo flight from China to its hub in St. Louis could land this summer.

Lambert is also working to lure other world exporters to the airport.

"It's not just about the Chinese, it's really about a true international cargo hub because even for the Chinese they're looking for connectivity into South America so that's critical to them we're

working closely with two South American Carriers to look at putting operations in St. Louis," said Rhonda Hamm-Niebruegge, Lambert Airport Director.

Lambert is also exploring contracts with South Africa, which is becoming a growing part of the world export industry.

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Lawmakers face long to-do list <<http://www.themonitor.com/news/airways-50172-american-pan.html>>

Marshall Griffin, KCUR, May 9, 2011

JEFFERSON CITY, MO. (kcur) - The last week of the 2011 Missouri legislative session has arrived. Some major issues have already been resolved. Lawmakers have passed the state budget, forced changes to dog breeding regulations in Proposition B and overridden the governor's veto of the state's congressional redistricting map. But there are still plenty of issues waiting for action.

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Key issues for Missouri Legislature's final week <http://www.stltoday.com/news/local/govt-and-politics/article_532b6876-dabe-51db-abd9-b229eb77a78a.html>

Stltoday, May 9, 2011

- . Tax credits: Authorizes \$360 million in tax credits to entice international cargo shippers to use Lambert-St. Louis International Airport. Also, revamps and reduces other credits, including those for historic preservation and elderly renters. (HB116, SB100)
- . Local control: Turns over control of the St. Louis Police Department from a state-appointed board to the city. (HB71, SB61)
- . Abortion: Bans abortions after 20 weeks of gestation, except in medical emergencies or when the fetus is not viable. (HB213, SB65)
- . Drug testing: Requires testing for welfare recipients suspected of using illegal drugs. (HB73)
- . Drivers licenses: Requires that drivers license tests be administered only in English or American Sign Language. (HB167)
- . Concealed guns: Lowers the minimum age to obtain a concealed-gun permit. House version lowers it from age 23 to 21; Senate lowers it to 18. (HB294)
- . Charter schools: Broadens areas where charter schools can be located and who can sponsor them. (HB473)
- . Voter ID: Authorizes a public vote in 2012 for a constitutional amendment requiring photo IDs at the polls. (SB3, SJR2)
- . Meth/prescriptions: Requires a prescription to purchase some cold and allergy medications with pseudoephedrine, an ingredient used in making meth. (HB658)
- . Senior RX: Renews a prescription drug subsidy program for the elderly and disabled, which expires this summer. (SB322)

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Lambert Covered Up To \$830 Million In Damages
Michelle Anselmo, Fox2now, May 4, 2011

BRIDGETON, MO (KTVI-FOX2now.com)-

The Lambert Airport Commission met Wednesday, for the first time since the Good Friday tornado. And the topic on everyone's mind, was how long it could take for repairs to be completed.

An upbeat positive tone was set in the meeting, with the news of 4-6 months before windows restored. The new windows will have to be specially fabricated.

The first few windows could be installed by Friday and overall, 9 months before all repairs and reconstruction completed.

The meeting highlighted Lamberts insurance policy, which is covering up to \$830 million in damages, with a \$100,000 deductible.

Three days after tornado, the insurance co. brought a \$10 million dollar check to Lambert. Damage estimates are expected to go beyond \$10 million.

Concourse C remains closed, with extensive roof damage, stores, restaurants and operational areas damaged.

Insurance company engineers are working hand in hand with Lambert engineers on the complex project, but a final estimate on the damages is not yet complete. It's not yet known when survey will be completed.

Lambert is not eligible for FEMA grants because insurance policy too good and will cover damages including things like interruption of services, concession, parking and terminal landing fees.

Passengers are still noticing boarded up windows, but air traffic is 100 percent.

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Lower Oil Price Fuels Airline Stocks <<http://blogs.wsj.com/marketbeat/2011/05/06/lower-oil-price-fuels-airline-stocks/>>

The Wall Street Journal, May 6, 2011

The overnight rout in commodity prices has brought comfort to at least one sector: After what's been a pretty ugly year so far, there's a little respite for airline stocks.

Carriers are rallying in Hong Kong on Friday, with China Eastern Airlines and China Southern Airlines up around 6%. Weighed down by concerns over oil prices, those two stocks have suffered some serious losses in 2011-7% and 12%, respectively. China Southern was down by as much as 35% in March. Cathay Pacific Airways Ltd. is up more than 3%, hitting a three-month high.

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China Eastern profits grow <<http://www.etravelblackboard.com/article/118381/china-eastern-profits-grow>>

Travel Blackboard, May 9, 2011

China Eastern Airlines welcomed a 31.5 percent increase in net profits for the first quarter this year, citing market recovery for the jump in profits.

The company earned CNY1.01 billion for the quarter, over CNY770 million during the same period last year, Air Transport World reported.

A statement from the carrier cited recovery in the market for the increase as well as "domestic economic growth, improvement of the carrier's operating efficiencies and strengthening revenue management".

Operating revenue climbed up by 16.6 percent to CNY18.16 billion, despite operating expenses rising by 17.8 percent to CNY15.27.

Passenger load factor also rose during the by up to 2.2 points to 76.9 percent.

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<<http://www.themonitor.com/news/airways-50172-american-pan.html>>

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Oakland Mayor Jean Quan heads east to boost trade and business for Port of Oakland
<http://www.mercurynews.com/breaking-news/ci_18010568?nclick_check=1>

Cecily Burt, Oakland Tribune, May 6, 2011

Oakland Mayor Jean Quan rarely misses an opportunity to promote her hometown, and now the city's most fervent cheerleader is taking her boosterism to an international stage: China.

Quan left Friday and will join Oakland Port Executive Director Omar Benjamin on a whirlwind three-city trade mission designed to increase export trade through the Port of Oakland, generate new investments from Chinese businesses and build partnerships that will create jobs and new revenue for Oakland.

The team also hopes to interest the Hainan Group, whose HNA holdings include the large carrier Hainan Airlines and hotels, in a direct Oakland-China air service at Oakland International, Quan said. They'd like the company to make Oakland its base for tourism in Northern California.

"Oakland is pretty central to what most foreign visitors want to see in Northern California," Quan said. "They tend to do a day in Monterey, a day in Yosemite, a day in the wine country and a day or two in San Francisco. We're centrally located (for all of that) and our hotels are \$100 cheaper than San Francisco."

Quan's November election, as Oakland's first female and first Asian-American mayor, was big news around the country and particularly in China, where both her parents were born. The mayor has granted hundreds of interviews, including many with Asian journalists via Skype.

Benjamin recognized that significance and wasted no time inviting her to join him in the trade mission. He even joked earlier this year that Quan could be his secret weapon in establishing lucrative relationships with Chinese industries that benefit the Port of Oakland.

"In China and the world, successful economic development and jobs are created by business and government working hand in hand," Benjamin said at the start of the trade mission. "We are excited by Mayor Quan's leadership on this trade mission, which leverages the Port of Oakland -- our global asset -- to explore and foster new business opportunities and relationships."

According to U.S. Census data, \$14 billion worth of goods (import and export) moved between the Port of Oakland and China last year. For the first time the Oakland Port's overall exports exceed imports, and Quan and other mayors in the Bay Area have accepted President Barack Obama's challenge to double U.S. exports by 2015.

Doubling exports at the Port of Oakland would create 5,000 new jobs, Quan said.

Joining Quan and Benjamin on the 12-member trade mission are Oakland City Council President Larry Reid; Maisha Everhart, Quan's senior policy adviser; port commissioners Pamela Calloway and Michael Lighty; Deborah Ale-Flint, the port's director of aviation; James Kwon, port director of maritime; and port staff. Travel costs are being paid by the Port of Oakland's enterprise fund.

Quan and Reid have been to China several times, but not together and not since Quan was elected mayor and achieved something akin to "rock star" status, Reid said. The mayor acknowledged the interest her election has generated and said she hoped to capitalize on it.

"We hope to promote our exports and get more publicity and put a different take on the Port of Oakland for the Chinese," Quan said. "After the inauguration when I went to the White House there was a rash of publicity, so we're hoping my being here will give our port a little more high profile."

The itinerary starts in Beijing on Monday. The group will meet with potential investors and tenants in Port of Oakland infrastructure projects. Quan said there could be interest in building a cold storage facility at the port to accommodate wine and agricultural exports to China.

The group then heads to Shenzhen, a major industrial hub that is also home to several U.S. manufacturers. The group will meet with representatives of the port, shipping, airline and trucking administrations. The visit includes tours of the airport and passenger and airfreight facilities, as well as the maritime facilities of China Merchants Holdings International, a partner at the Port of Oakland.

The group will also meet with Mayor Xu Qin, of Shenzhen, and attend a reception of business and government leaders.

Next stop is Hong Kong, where the group will meet with China Merchants Holdings, tour airfreight facilities and attend an American Chamber breakfast briefing. Quan will also do her best to promote Oakland wineries on this leg of the trip. China is a growing market for California wines, and the Port of Oakland handles 90 percent of the exports.

The group plans to tour the Hong Kong Convention and Exhibition Center where Oakland winery Dashe Cellars has a display. A case of wine containing bottles produced by six Oakland vintners has been shipped to California Vintage, a wine bar and restaurant in Hong Kong that is owned by 22 California wineries. The Oakland wines will be added to the tasting menu when the group visits the wine bar on the last day of the trade mission.

Quan says it's all part of making over Oakland's image and using every tool to promote international business for the Port of Oakland that benefits the entire region.

Jeff Cohn, JC Cellars owner and winemaker, said he appreciated the mayor's support of Oakland wineries and hoped it would further his winery's efforts to be included in tasting room on a regular basis.

"I'm excited to be part of it," he said.

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Airlines to blame for almost half of all flight delays <<http://china.globaltimes.cn/society/2011-05/652097.html>>

Pan Yan, Global Times, May 6, 2011

More than 40 percent of flight delays last year resulted from problems within the airline companies themselves, not because of limited airspace in China, according to the Civil Aviation Administration of China (CAAC).

The 2010 Report on China's Civil Aviation Development was released on the CAAC website Wednesday, saying that there were 1.88 million flights by the major airline companies in China last year and 457,000 had been delayed.

The CAAC said that 41.1 percent of those delays resulted from problems within China's commercial airline industry, not because the military restricts limited air space for passenger jets in China. The report said 27.6 percent of the flight delays were attributed to airport flow control, 19.5 percent resulted from weather problems and 11.8 percent were caused by other reasons.

The Beijing News on Thursday quoted an unnamed ground service manager for a major

domestic airline as saying that the company's problems with ground service, scheduling and technology created less than 2 percent of the delays and that most of the late flights were caused by flow control and weather problems.

The manager said that when flight arrivals are delayed by bad weather, the jetliners are often unable to take off on time for the next leg of the trip.

"The reasons for the flight delays are complicated, but basically result from insufficient civil airspace in China, which directly lead to the authorities' flow control," Zou Jianjun, a professor with the Civil Aviation Management Institute of China, told the Global Times on Thursday. He noted that 70 percent of China's airspace is controlled by the military while in the US, only 30 percent of the total airspace is reserved for military flights.

Xia Xinghua, vice minister of the the CAAC, said to the Xinhua News Agency in April that there were anywhere from 52,000 to 65,000 flights a day in the US and the European Union respectively, while in China there were about 10,000 flights each day.

Zou said that the airline companies were not blameless for the flight delays because many passenger carriers failed to book the flights effectively in the limited airspace for civil aviation.

"In order to compete with other companies, some airlines have blindly applied for flight numbers, which are not needed by most travelers and waste and occupy the limited airspace," Zou told the Global Times.

The CAAC report showed that in 2010, the administration had received 1,334 complaints, 245 fewer than 2009. The number of effective complaints in 2010 were 243,153 fewer than 2009.

The report said consumer complaints over air service in March this year focused more on lost or broken luggage rather than flight delays, which account for 23.53 percent of the total numbers of complaints. Luggage handling complaints make up 41.18 percent.

The report contradicts data released by the China Consumers' Association earlier, which showed that complaints over air service in 2010 had risen 89.3 percent compared with 2009, the Beijing News reported.

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----- Forwarded message -----

From: Jason Van Eaton <jason@spectrumcgllc.com>

To: Stephen Perry <stephen@lexcorltd.com>, "Stone, Steven" <smstone@stoneleyton.com>,

"Fleming, Dick" <dfleming@stlrcga.org>, "Jones, Mike" <MWJones@stlouisco.com>, Dan

Mehan <Dpmehan@mochamber.com>

Date: Tue, 3 May 2011 14:47:37 -0500

Subject: RE: MoA/Missouri ???

I believe the draft agenda we agreed to is in good order. Dick, Mark and I worked through it a couple of weeks ago and discussed who the right speakers might be for each role. Next steps involved:

1. Outreach to delegation participants (Mark and I are working on that). Mark is on vacation this week but I will follow up when he returns.
2. Engagement with producer/processor groups. (Same)
3. Nixon Trip dates approval: Steve and Mike were taking lead on that.
4. Sponsorship recruitment. Dick was going to call ag related high level business group members to see if they would be willing to sponsor and speak.
 - a. Additionally, we've been working with the legislature to set aside one time funding in this year's budget to allow the Commission to continue its work of market development and relationship building beyond the first year of this year. The funding (set for July 2011-June 2012) would allow for continuity of current Commission activities as well as funds to underwrite this and a few more delegations. NOTE: It is premature to assume that funding will be approved but it is making progress. It passed the House over a week ago and passed in Senate committee last night. Next steps are conference committee (to be finalized in the next 10 days or so) and then approval by Governor Nixon.

As you know, this has been a very busy few weeks advocating for the passage of the Aerotropolis legislation. It has made good progress but will continue to consume all time available through the end of next week (as it did last Wednesday night until 2:30 AM when Steve and I got to spend 13+ consecutive hours in the Capitol together). Steve is much better equipped to discuss it in detail but my sense is that it is on the right track and should be passed prior to Legislature adjournment.

Thanks,

Jason

Jason Van Eaton

P.O. Box 7056

Columbia, MO 65205-7056

[573/256-2111](tel:573%2F256-2111) <tel:573%2F256-2111> Work

[573/808-3922](tel:573%2F808-3922) <tel:573%2F808-3922> Cell

From: Stephen Perry [<mailto:stephen@lexcorltd.com>]
Sent: Monday, May 02, 2011 11:36 PM
To: 'Stone, Steven'; Jason Van Eaton; Fleming, Dick
Cc: 'Mark Hitt'; Kerr, David
Subject: FW: MoA/Missouri ???

This is not a good sign. They will cease working on this soon . We have promised replies and dates and not delivered

Rgds

Stephen

From: Michael [<mailto:michael@jlp-ltd.com>]
Sent: 03 May 2011 04:11
To: Stephen Perry
Cc: 'jeff'; 'rs'
Subject: ???: MoA/Missouri ???

MoA sent a message chasing for dates of Senator/Governor's visit. I told them, as I did before, that the visit is scheduled in August, and will let them know the detailed itinerary as soon as it becomes available.

Regards

Michael

This email has been scanned by the MessageLabs Email Security System.
For more information please visit <http://www.messagelabs.com/email>

----- Forwarded message -----

From: Jason Van Eaton <jason@spectrumcgllc.com>
To: "Walsh, Michele" <MWalsh@slcec.com>, assistant Ehlmann <vhuesemann@sccmo.org>,
assistant Fleming <kbutchko@stlrcga.org>, "assistant Johnson " <fholyfield@stlrcga.org>,
"Hollins, Edna" <ESHollins@stlouisco.com>, assistant Keith <Sharon.Monroe@modot.mo.gov>,
assistant Kerr <dawn.overbey@ded.mo.gov>, assistant McClure
<Susan_Falcone@unigroupinc.com>, Amanda Yoder <ayoder@mochamber.com>, assistant
Rhonda <vsware@flystl.com>, assistant Stone <kkokesh@stoneleyton.com>, Brain Weiler
<Brian.Weiler@modot.mo.gov>, Chris Chung <chris@missouripartnership.com>, Dan Mehan
<Dpmehan@mochamber.com>, David Kerr <david.kerr@ded.mo.gov>, "Coleman, Denny"
<DColeman@slcec.com>, "Potts, Douglas" <dpotts@slcec.com>, Jason Van Eaton
<jason@spectrumcgllc.com>, Jeff Rainford <rainfordj@stlouiscity.com>, Jennifer George
<jgeorge@sccmo.org>, Joe Pestka <joseph.pestka@modot.mo.gov>, "Steiger, Joyce"
<JESteiger@slcec.com>, Kevin Keith <Kevin.Keith@modot.mo.gov>, "Lancaster, David S."
<DLSlancaster@flystl.com>, "Jones, Mike" <MWJones@stlouisco.com>, Michael Wang
<Michael@jjp-ltd.com>, "Rhonda Hamm-Niebruegge " <rkhamm-niebruegge@flystl.com>,
"Richard C. D. Fleming" <dfleming@stlrcga.org>, Richard McClure
<richard_mcclure@unigroupinc.com>, Sallie Hemenway <sallie.hemenway@ded.mo.gov>,
Stacey Putnam <SLPutnam@flystl.com>, Stephen Perry <stephen@lexcorltd.com>, Steve

Ehlmann <sehlmann@sccmo.org>, "Steven M. Stone" <smstone@stoneleyton.com>, "Steven S. Johnson" <sjohnson@stlrcga.org>, "Nowak, Tim" <TNowak@worldtradecenter-stl.com>, Tom Irwin <tirwincp@gmail.com>

Date: Thu, 28 Apr 2011 09:31:10 -0500

Subject: Aerotropolis Bill update

As everyone probably knows by now, the Aerotropolis substitute amendment passed the Senate as a part of a larger economic development package early this morning. There are several articles out this morning that review the process and final product. Bottom line, it has now passed the House and Senate but in different forms and different bills. There is still much work to do before this becomes law but last night was a major hurdle.

Thanks to everyone that played a role in this accomplishment.

There were many people involved in making this happen but please join me in recognizing Senator Schmitt's leadership and diligence. Without his absolute commitment to this bill, there is no way we would have gotten it this far.

FYI-there were some changes to the original package that reduced the overall price tag to \$360m over 15 years, but the bulk of the package remained intact.

Thanks,

Jason

Jason Van Eaton

P.O. Box 7056

Columbia, MO 65205-7056

[573/256-2111](#) <tel:573%2F256-2111> Work

[573/808-3922](#) <tel:573%2F808-3922> Cell

----- Forwarded message -----

From: Jason Van Eaton <jason@spectrumcgllc.com>
To: Stephen Perry <stephen@lexcorltd.com>, Steven Stone <smstone@stoneleyton.com>, "Jones, Mike" <MWJones@stlouisco.com>, Dan Mehan <Dpmehan@mochamber.com>, "Rich_McClure@unigroupinc.com" <Rich_McClure@unigroupinc.com>
Date: Tue, 19 Apr 2011 11:07:25 -0500
Subject: RE:

Stephen asked that his email be forwarded to you because he had lost the original email on the subject. For reference, I have copied the last email in the discussion below.

Based on our con call last week, Blunt is holding time for a stop in Beijing. It is at the end of his Asia trip so it can be easily dropped if the Aerotropolis bill isn't passed. I assume by your email, that you want to drop the China stop regardless of the legislation's outcome. I'll wait a day or so but if I hear from no one on this email to the contrary, I'll cancel it from Blunt's Asia schedule.

I don't know where you heard that he will go back to Asia in August. That did not come from me. As I've asked before, it would be good if we could remain coordinated in our discussions on this but I guess that won't happen.

On the Asia trip plans, I have reached out to Fleming and Hitt to work on the sponsors. I'll leave comment on budget and the Governor's confirmed travel dates approval to Mike and Steve.

Thanks,
Jason

-----Original Message-----

From: Stephen Perry [<mailto:stephen@lexcorltd.com>]
Sent: Tuesday, April 19, 2011 2:28 AM
To: Steven Stone; Jason Van Eaton
Cc: Steven Stone; Jason Van Eaton
Subject: Re:

To avoid any doubt. The only reason may came back on the table was if blunt was going to go then anyway. It now seems clear he will go when we recommend and that is august

Hope we are all now clear

Rgds

Stephen

Sent from my iPad

On 19 Apr 2011, at 07:40, "Stephen Perry" <stephen@lexcorltd.com> wrote:

> Would you circulate this to the exec as a reply to jasons email to me
> which has been deleted by my iPad
>
> Jason
>
> I think this is in danger of getting lost in repeat circles . Our clear
advice was not to go in may as ministries have been told the seminar and
visits will be in august .
>
> We urgently need august dates as ministry of ag are very frustrated
with slow response time from you all . They need
>
> Dates
> Agreement to budget or proposed changes Response on programme
>
> Can we get responses ASAP
>
> Thanks
>
> Stephen
>
> Sent from my iPhone

From: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]

Sent: Friday, April 15, 2011 10:48 AM

To: 'Stephen Perry'
Cc: 'Steven M. Stone'; 'Michael Jones'; 'Dan Mehan';
['Rich_McClure@unigroupinc.com'](mailto:Rich_McClure@unigroupinc.com)
Subject: RE: sen blunt mtg report

I know the Governor's ag trip is the priority. Based on our call this week, I believe Steve S and Mike J are reaching out to the Governor to confirm dates. It will be hard enough just to get dates from him this far in advance. Anybody else please weigh in here but in my opinion, it is impossible to get the Gov AND Senators schedules coordinated for August this far in advance. They are barely thinking about schedules for two recesses ahead right now. Get the Gov committed to dates and hope for the best on the others as the dates get closer.

For my part, Dick F, Mark H and I are to complete our sponsorship calls by midweek next week so we'll be able to answer the budget question for that trip.

The hope is that Blunt and McCaskill will both participate in the ag trip this summer. That is an unknown we won't be able to answer for some time. As it will be supported by the State Dept. of Ag from this side, timing for the August trip is being set around Nixon so we can ensure his participation.

I am confident we will get the sponsorship worked out. When you have an answer from Steve/Mike on the Gov's schedule, you should proceed with a response to min of ag. as I know they are expecting a response shortly.

On Blunt, I hope that he is able to make both trips. Practically, I just don't know if any Senator would make two trips to Asia within 3-4 months. You asked me to find out his schedule for the May recess. I did. He is holding time for a stop in China but only if we confirm we want it. Now I need to know if we want him to plan around a stop in China or not. If you want to talk about it, call me anytime. Otherwise, I need an answer ASAP due to the Senate's notification requirements I described previously.

Thanks,
Jason

----- Forwarded message -----

From: "Jones, Mike" <MWJones@stlouisco.com>
To: Dan Mehan <Dpmehan@mochamber.com>, "Jones, Mike" <MWJones@stlouisco.com>,
"timjnowak@yahoo.com" <timjnowak@yahoo.com>, "dfleming@stlrcga.org"
<dfleming@stlrcga.org>, "smstone@stoneleyton.com" <smstone@stoneleyton.com>
Date: Mon, 11 Apr 2011 21:51:20 -0500
Subject: Re: Aerotropolis

Thanks Dan, great job by all. As long as we keep winning we don't have to go home!

"dpmehan@mochamber.com" wrote:

One down...

Sent via BlackBerry by AT&T

From: "Tracy King" <tking@mochamber.com>
Date: Mon, 11 Apr 2011 17:32:38 -0500
To: Jena Thompson<jthompson@mochamber.com>; Karen
Buschmann<Kbuschmann@mochamber.com>; Dan Mehan<dmehan@mochamber.com>
Subject: Aerotropolis

Just passed the House. See vote below.

Sent from my iPhone

Begin forwarded message:

From: <<mailto:tim@marlin.govwatch.net>> tim@marlin.govwatch.net
Date: April 11, 2011 4:24:16 PM CDT
To: <<mailto:tking@mochamber.com>> tking@mochamber.com
Subject: GovWatch Alert

MO-HB 840 Establishes the Aerotropolis Trade Incentive and Tax Credit Act to encourage foreign trade by authorizing the St. Louis City Mayor or the executive officer of certain counties to designate a gateway zone. - Third read and passed (Vote: Y:142/N: 14)

----- Forwarded message -----

From: "Stone, Steven" <smstone@stoneleyton.com>
To: "Rainford, Jeff" <RainfordJ@stlouiscity.com>, "sehlmann@sccmo.org"
<sehlmann@sccmo.org>, "Hamm-Niebruegge, Rhonda K." <RKHamm-Niebruegge@flystl.com>, "Jones, Mike" <MWJones@stlouisco.com>, Dan Mehan
<Dpmehan@mochamber.com>, "Rich_McClure@unigroupinc.com"
<Rich_McClure@unigroupinc.com>, "Coleman, Denny" <DColeman@slcec.com>, "Nowak,
Tim" <TNowak@worldtradecenter-stl.com>, "Fleming, Dick" <dfleming@stlrcga.org>, "Johnson,
Steve" <sjohnson@stlrcga.org>, "jason@spectrumcgllc.com" <jason@spectrumcgllc.com>,
Stephen Perry <stephen@lexcorltd.com>
Date: Mon, 11 Apr 2011 09:46:48 -0500
Subject: FW: Sen Blunt trip--last week of May

Jason and I thought it would be helpful for you to have this earlier email as well.

From: Stephen Perry [<mailto:stephen@lexcorltd.com>]
Sent: Saturday, April 09, 2011 2:01 AM
To: Jason Van Eaton
Cc: Stone, Steven; Michael Jones
Subject: RE: Sen Blunt trip--last week of May

Yes my advice remains the same - to go in August with the Governor . The Chinese have picked up on materials in the press and elsewhere and are worried about the lack of a unified support for the route .

You all need to stop fighting and unite behind all this legislation .

For any senior person to go to China during this period will risk the whole problem reaching the ears of Ministers and the Vice Premier .

I do not know the background to the Aerotropolis legislation but if it does not now pass in its entirety then there is little prospect of the route happening .

I do not know who has done what , or why the Embassy has become cautious but it has happened . CAAC and the Ministry of Foreign Affairs have ceased communicating with China Cargo . Why ? Not clear . That goes to the core as the Ministry were the source of support for the subsidies from CAAC . I think they are waiting to see what the State does . If the Bill fails then I do not think Missouri or St Louis has much future in China .

Shanghai city postponed their visit , and so has the Ministry of Commerce . The Ministry of Agriculture has said let's wait ion the seminar as they had no reply on their counter - proposal . I do not know why none of you replied to the Ministry of Agriculture - I guess it has to do with other things and lines .

The best thing you all can do is pass the legislation , negotiate with China Cargo and then , hopefully , move forward . You are close to opening the route and seem intent on risking it all .

I suggest you focus on the legislation and presenting a united front . My comments are not aimed at anyone in particular because I do not know the detailed background . I do not know why some people say that you can pass the minor legislation and not the whole Bill . It will not work .

I am sure some people will benefit from this legislation . That is always the case when you have growth . But to try and stop it for this reason is to be blind to the source of growth . It comes from gaining the enthusiasm of many , including those who own assets . That is how the United States was built.

But you must stop creating an impression in China of lack of unity . Too many other Mid West cities and states are just hoping you mess this up , so they can take your place .

As far as I can see there is more at stake than the China prospect .

Lambert looks to me saddled by huge debt which can only be solved by imaginative refinancing and new income sources . If this bill falls then Lambert is beyond recovery and the media will see that and how that happened .

As far as I can see the fighting is risking bringing into focus the huge debt that Lambert is saddled with , and their negotiating position with users will be badly undermined .

You all need to focus on the Bill and get it done , regardless of the why's and wherefore's , regardless of who did what to whom and when .

It is a time for men of stature to lead . Leave Roy ,Claire and the Governor out of China till you sort this out .

I wish you all luck and focus .The alternative is not good .

Regards

Stephen

. rom: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]

Sent: 08 April 2011 22:30

To: Stephen Perry

Cc: Steven M. Stone; Michael Jones
Subject: Sen Blunt trip--last week of May

Stephen,

I am meeting with Senator Blunt and his staff in Washington early next week. Do you have any guidance I can share with him beyond what we have discussed in the past?

I hope to have confirmed dates from them by midweek.

Thanks,

Jason

This email has been scanned by the MessageLabs Email Security System.
For more information please visit <http://www.messagelabs.com/email>

This email has been scanned by the MessageLabs Email Security System.
For more information please visit <http://www.messagelabs.com/email>

----- Forwarded message -----

From: Jeff Rainford <RainfordJ@stlouiscity.com>
To: Rhonda Hamm-Niebruegge <RKHamm-Niebruegge@flystl.com>, Dan Mehan
<Dpmehan@mochamber.com>
Date: Mon, 11 Apr 2011 09:04:35 -0500
Subject: Re: Lambert infrastructure funding

I already told David Barklage we should do this.

Thanks,

Jeff

>>> "Hamm-Niebruegge, Rhonda K." <RKHamm-Niebruegge@flystl.com> 4/10/2011 5:01 PM
>>>

this time I do not want it! I already told jason on Thursday to leave it out. Appreciate the thought but no thanks. I also have to work with my counterparts in other Missouri airports and I need to be considerAte of their needs as well

Sent from my iPhone

On Apr 10, 2011, at 4:28 PM, "dpmehan@mochamber.com" <dpmehan@mochamber.com> wrote:

> I think we should go for both. I have not heard at all from any
> legislator that we only get one or the other. We need both. There is
> support for both. There also is precedent for this type of support
> from the appropriation success that we attained 2 years ago.
> Sent via BlackBerry by AT&T
>
> -----Original Message-----
> From: "Jason Van Eaton" <jason@spectrumcgllc.com>
> Date: Sun, 10 Apr 2011 19:34:46
> To: Rhonda Hamm-Niebruegge<RKHamm-Niebruegge@flystl.com>; Michael
> Jones<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>; Rich McClure<richard_mcclure@unigroupinc.com>
> >; Steven M. Stone<smstone@stoneleyton.com>; Dan Mehan<dpmehan@mochamber.com>
> >; Richard C. D. Fleming<dfleming@stlrcga.org>; Steven S. Johnson<sjohnson@stlrcga.org>
> >; Tim J. Nowak<tnowak@worldtradecenter-stl.com>; Jeff Rainford<rainfordj@stlouiscity.com>
> >; David Barklage<davidbarklage@gmail.com>
> Reply-To: jason@spectrumcgllc.com
> Cc: David S. Lancaster<DLSLancaster@flystl.com>
> Subject: Lambert infrastructure funding
>
> A decision has to be made on whether or not we want to proceed with
> our request for state funding for freight equipment/facilities.
> Rhonda/David L, I got your response on Thursday saying we don't need
> the funding and then was told that may be changing.
>
> Either way, we owe Rep. Silvey an answer no later than tomorrow when
> he expects to complete work on all budget bills. As you know, we've
> been working with him for months and he is prepared to help the

> effort. Levels are approx \$2M per year for two years. That is the
> House side only but Sen Schmit tells me he's talked with Sen.
> Schaffer and believes he is supportive of this request as well.
>
> Current language centers on the high bay loader, cold storage, and
> the roller system. I know some of that's in the federal earmark we
> secured a couple of years ago. If the thinking is to proceed, I'll
> ask him to make the language more general so it can be applied to
> the most urgent need as it relates to the air freight project.
>
> This request is separate from the Aerotropolis bill. As Steve
> Stone's email late Friday noted, without that incentive package, the
> entire project goes nowhere. It is essential that we all get behind
> it and push hard to final passage, whatever it takes. This
> infrastructure funding will do little without SB 390. We all need to
> stay focused on the ultimate goal of that bill but I didn't want to
> miss the opportunity to bring additional resources to the airport if
> it is needed.
>
> Decision by tomorrow.
>
> Thanks,
> Jason
> Sent via BlackBerry by AT&T

----- Forwarded message -----

From: "Stone, Steven" <smstone@stoneleyton.com>
To: "Rainford, Jeff" <RainfordJ@stlouiscity.com>, "RKHamm-Niebruegge@flystl.com"
<RKHamm-Niebruegge@flystl.com>, Dan Mehan <Dpmehan@mochamber.com>, "Coleman,
Denny" <DColeman@slcec.com>, "Johnson, Steve" <sjohnson@stlrcga.org>,
<sehlmann@sccmo.org> <sehlmann@sccmo.org>, "Fleming, Dick" <dfleming@stlrcga.org>,
"Nowak, Tim" <TNowak@worldtradecenter-stl.com>
Date: Sun, 10 Apr 2011 17:44:34 -0500
Subject: FW: Sen Blunt trip--last week of May

Per Stephen's request.

From: Stephen Perry [<mailto:stephen@lexcorltd.com>]
Sent: Sunday, April 10, 2011 3:40 PM

To: jason@spectrumcgllc.com
Cc: Stone, Steven; Michael Jones
Subject: RE: Sen Blunt trip--last week of May

Thanks Jason . Perhaps this email should be shared ahead of the conference call on Tuesday .

The Business Journal Article has shaken everyone and with its implications of arguing within the Commission , and that some believe - totally mistakenly - that the Chinese would accept the whole bill going down , but a small part about forwarders being retained .

It has undermined support for the Bill .

What is the St Louis response to the Minister of Commerce's letter of January 19th ? It was a sensible and rational Bill .

Perhaps it was not started with all the communication it might have had . Perhaps it is not 100PC right , but it is a good judgement call on a middle ground between what Missouri might do , and what the Chinese might accept .

I was not involved in its drafting or content , but I can say that I think it is the best middle ground bet I have seen .

It is also not China dependant . It is based on the widest thesis - of resuming St Louis's central position based on air freight services , and those services which should attach themselves to that .No money is spent unless migration develops .

A huge amount of work has gone into it and everyone should be behind it .

The Business Journal could not have written that article without some briefing from around our group .

Who did it ?

Who has told them the huge potential damage they have done to St Louis , and to check their motives and those who briefed them ?

Someone needs to find out who briefed the Journal and why . They need to be made aware of the huge damage they have done .

Mike needs to come out with a strong statement of complete support for the Bill , to avoid any more doubt .

My advice on the Senator's visit to China in May has not changed . I advised against it because of the risk of going to China after a failed Bill .

I told you clearly it is too risky and now you can see why .

Is there another reason for the Senator to go to Asia in May ? If so , let us all know and we can think about it , but I think it is very risky with all this media hype about China and the Bill .

Concerning the Ministry of Agriculture , we are waiting your response to the proposed budget , and the proposed content . You were going to work with Dick and Mark and get right back to us .

Rgds

Stephen

From: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]
Sent: 09 April 2011 16:51
To: Stephen Perry
Cc: Steven M. Stone; Michael Jones
Subject: Re: Sen Blunt trip--last week of May

That legislation is the focus now and HAS to be. If we come out of this session without this bill passed, it is a major blow from which we may not be able to recover with the Chinese.

I spent a couple of days this week in Jefferson City in support of the work Steve and Sen. Eric Schmitt have been doing. As of Thursday, Eric was feeling good about the prospects of passage. This was a day after the House passed it overwhelmingly. I spoke with Speaker Tilley who was pleased with the vote and was willing to do it again this session if Senate actions made that necessary.

There are detractors to this effort. We learned more about that yesterday unfortunately. We have to determine who they are and get them on board or get them out of the way. That is the work of the coming days/weeks.

My understanding from our last call was that the MOA project was on hold until sponsorship/funding was confirmed and we got closer to August. No one is talking to MOA except you and your team but I thought they already knew we were serious about the trip. What is the Ministry expecting from us at this point so far away from the trip?

On Sen Blunt, I'll let him know that we appreciate his support of the project and we'd appreciate his continued efforts to encourage the Amb to visit Missouri but that we do not need him to make a stop in China for this project on his May trip.

Thanks,
Jason

Sent via BlackBerry by AT&T

From: Stephen Perry <stephen@lexcorltd.com>

Date: Sat, 9 Apr 2011 08:00:33 +0100

To: Jason Van Eaton<jason@spectrumcgllc.com>

Cc: Steven M. Stone<smstone@stoneleyton.com>; Michael Jones<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>

Subject: RE: Sen Blunt trip--last week of May

Yes my advice remains the same - to go in August with the Governor . The Chinese have picked up on materials in the press and elsewhere and are worried about the lack of a unified support for the route .

You all need to stop fighting and unite behind all this legislation .

For any senior person to go to China during this period will risk the whole problem reaching the ears of Ministers and the Vice Premier .

I do not know the background to the Aerotropolis legislation but if it does not now pass in its entirety then there is little prospect of the route happening .

I do not know who has done what , or why the Embassy has become cautious but it has happened . CAAC and the Ministry of Foreign Affairs have ceased communicating with China Cargo . Why ? Not clear . That goes to the core as the Ministry were the source of support for the subsidies from CAAC . I think they are waiting to see what the State does . If the Bill fails then I do not think Missouri or St Louis has much future in China .

Shanghai city postponed their visit , and so has the Ministry of Commerce . The Ministry of Agriculture has said let's wait ion the seminar as they had no reply on their counter - proposal . I do not know why none of you replied to the Ministry of Agriculture - I guess it has to do with other things and lines .

The best thing you all can do is pass the legislation , negotiate with China Cargo and then , hopefully , move forward . You are close to opening the route and seem intent on risking it all .

I suggest you focus on the legislation and presenting a united front . My comments are not aimed at anyone in particular because I do not know the detailed background . I do not know why some people say that you can pass the minor legislation and not the whole Bill . It will not work .

I am sure some people will benefit from this legislation . That is always the case when you have growth . But to try and stop it for this reason is to be blind to the source of growth . It comes from gaining the enthusiasm of many , including those who own assets . That is how the United States was built.

But you must stop creating an impression in China of lack of unity . Too many other Mid West

cities and states are just hoping you mess this up , so they can take your place .

As far as I can see there is more at stake than the China prospect .

Lambert looks to me saddled by huge debt which can only be solved by imaginative refinancing and new income sources . If this bill falls then Lambert is beyond recovery and the media will see that and how that happened .

As far as I can see the fighting is risking bringing into focus the huge debt that Lambert is saddled with , and their negotiating position with users will be badly undermined .

You all need to focus on the Bill and get it done , regardless of the why's and wherefore's , regardless of who did what to whom and when .

It is a time for men of stature to lead . Leave Roy ,Claire and the Governor out of China till you sort this out .

I wish you all luck and focus .The alternative is not good .

Regards

Stephen

. rom: Jason Van Eaton [<mailto:jason@spectrumcgllc.com>]

Sent: 08 April 2011 22:30

To: Stephen Perry

Cc: Steven M. Stone; Michael Jones

Subject: Sen Blunt trip--last week of May

Stephen,

I am meeting with Senator Blunt and his staff in Washington early next week. Do you have any guidance I can share with him beyond what we have discussed in the past?

I hope to have confirmed dates from them by midweek.

Thanks,

Jason

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For more information please visit <http://www.messagelabs.com/email>

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For more information please visit <http://www.messagelabs.com/email>

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For more information please visit <http://www.messagelabs.com/email>

----- Forwarded message -----

From: "Hamm-Niebruegge, Rhonda K." <RKHamm-Niebruegge@flystl.com>
To: Dan Mehan <Dpmehan@mochamber.com>
Date: Sun, 10 Apr 2011 17:01:47 -0500
Subject: Re: Lambert infrastructure funding

At this time I do not want it! I already told Jason on Thursday to leave it out. Appreciate the thought but no thanks. I also have to work with my counterparts in other Missouri airports and I need to be considerate of their needs as well

Sent from my iPhone

On Apr 10, 2011, at 4:28 PM, "[dpmehan@mochamber.com](mailto:Dpmehan@mochamber.com)" <[dpmehan@mochamber.com](mailto:Dpmehan@mochamber.com)> wrote:

> I think we should go for both. I have not heard at all from any
> legislator that we only get one or the other. We need both. There is
> support for both. There also is precedent for this type of support
> from the appropriation success that we attained 2 years ago.
> Sent via BlackBerry by AT&T

>

> -----Original Message-----

> From: "Jason Van Eaton" <jason@spectrumcglc.com>
> Date: Sun, 10 Apr 2011 19:34:46
> To: Rhonda Hamm-Niebruegge <RKHamm-Niebruegge@flystl.com>; Michael
> Jones <[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>; Rich McClure <richard_mcclure@unigroupinc.com>
> >; Steven M. Stone <smstone@stoneleyton.com>; Dan Mehan <Dpmehan@mochamber.com>
> >; Richard C. D. Fleming <dfleming@stlrcga.org>; Steven S. Johnson <sjohnson@stlrcga.org>
> >; Tim J. Nowak <tnowak@worldtradecenter-stl.com>; Jeff Rainford <rainfordj@stlouiscity.com>
> >; David Barklage <davidbarklage@gmail.com>
> Reply-To: jason@spectrumcglc.com
> Cc: David S. Lancaster <DSLancaster@flystl.com>
> Subject: Lambert infrastructure funding
>
> A decision has to be made on whether or not we want to proceed with

> our request for state funding for freight equipment/facilities.
> Rhonda/David L, I got your response on Thursday saying we don't need
> the funding and then was told that may be changing.
>
> Either way, we owe Rep. Silvey an answer no later than tomorrow when
> he expects to complete work on all budget bills. As you know, we've
> been working with him for months and he is prepared to help the
> effort. Levels are approx \$2M per year for two years. That is the
> House side only but Sen Schmit tells me he's talked with Sen.
> Schaffer and believes he is supportive of this request as well.
>
> Current language centers on the high bay loader, cold storage, and
> the roller system. I know some of that's in the federal earmark we
> secured a couple of years ago. If the thinking is to proceed, I'll
> ask him to make the language more general so it can be applied to
> the most urgent need as it relates to the air freight project.
>
> This request is separate from the Aerotropolis bill. As Steve
> Stone's email late Friday noted, without that incentive package, the
> entire project goes nowhere. It is essential that we all get behind
> it and push hard to final passage, whatever it takes. This
> infrastructure funding will do little without SB 390. We all need to
> stay focused on the ultimate goal of that bill but I didn't want to
> miss the opportunity to bring additional resources to the airport if
> it is needed.
>
> Decision by tomorrow.
>
> Thanks,
> Jason
> Sent via BlackBerry by AT&T

----- Forwarded message -----

From: Jason Van Eaton <jason@spectrumcglc.com>
To: Rhonda Hamm-Niebruegge <RKHamm-Niebruegge@flystl.com>, "Jones, Mike"
<MWJones@stlouisco.com>, Rich McClure <richard_mcclure@unigroupinc.com>, "Steven M.
Stone" <smstone@stoneleyton.com>, Dan Mehan <Dpmehan@mochamber.com>, "Richard C.
D. Fleming" <dfleming@stlrcga.org>, "Steven S. Johnson" <sjohnson@stlrcga.org>, "Nowak,
Tim" <TNowak@worldtradecenter-stl.com>, Jeff Rainford <rainfordj@stlouiscity.com>, David
Barklage <davidbarklage@gmail.com>
Date: Sun, 10 Apr 2011 14:34:46 -0500

Subject: Lambert infrastructure funding

A decision has to be made on whether or not we want to proceed with our request for state funding for freight equipment/facilities. Rhonda/David L, I got your response on Thursday saying we don't need the funding and then was told that may be changing.

Either way, we owe Rep. Silvey an answer no later than tomorrow when he expects to complete work on all budget bills. As you know, we've been working with him for months and he is prepared to help the effort. Levels are approx \$2M per year for two years. That is the House side only but Sen Schmit tells me he's talked with Sen. Schaffer and believes he is supportive of this request as well.

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Decision by tomorrow.

Thanks,
Jason
Sent via BlackBerry by AT&T

----- Forwarded message -----

From: "Stone, Steven" <smstone@stoneleyton.com>
To: Jeff Rainford <jrain@swbell.net>, "RKHamm-Niebruegge@flystl.com" <RKHamm-Niebruegge@flystl.com>, Dan Mehan <Dpmehan@mochamber.com>, "Rich_McClure@unigroupinc.com" <Rich_McClure@unigroupinc.com>, "Jones, Mike" <MWJones@stlouisco.com>, "Nowak, Tim" <TNowak@worldtradecenter-stl.com>, "Coleman, Denny" <DColeman@slcec.com>, "sehlmann@sccmo.org" <sehlmann@sccmo.org>, Jason Van Eaton <jason@spectrumcgllc.com>, "Fleming, Dick" <dfleming@stlrcga.org>, "Johnson, Steve" <sjohnson@stlrcga.org>
Date: Fri, 8 Apr 2011 23:56:47 -0500
Subject: Steamboats and Trains and Bridges

I attended an RCGA Trustee Meeting today to present Aerotropolis with Senator Schmitt, Jeff Rainford and David Barklage.

As I was walking out I stopped to talk with Rich Sauget who suggested that he was somewhat disappointed that there was not one single mention of MidAmerica Airport by anyone on the panel or by any of the RCGA Trustees.

He changed course and briefly discussed the Legislation---said that he was supportive-wanting, as always, Lambert to succeed.

He then mentioned that MidAmerica was "copying" the Legislation.

It is a smart and opportunistic move on their part.

It brings them into alignment with the direction we are heading in.

Is it dangerous to Lambert?

Only if Missouri fails to pass Aerotropolis.

That thought is really quite sobering-Lambert without Aerotropolis; and MidAmerica on the make with our legislation-legislation that has already been endorsed by China Cargo.

Are we to be second---a second time?

Shaping up that way-unless the people on this side of the river, who are seen as leading on China, come together--for just 45 days--and deliver a unified message of support to the Media and Senate leadership.

That obviously did not happen today.

STEVEN M. STONE, ESQ.

Principal

Stone, Leyton & Gershman

A Professional Corporation

7733 Forsyth Boulevard w Suite 500

St. Louis w Missouri w 63105

Phone [\(314\) 721-7011](tel:(314)721-7011) <tel:%28314%29%20721-7011> w [\(314\) 721-8660](tel:(314)721-8660) <tel:%28314%29%20721-8660> Fax

----- Forwarded message -----

From: David Barklage <davidbarklage@gmail.com>
To: Dan Mehan <Dpmehan@mochamber.com>, "smstone@stoneleyton.com" <smstone@stoneleyton.com>, "shawn.furey@gmail.com" <shawn.furey@gmail.com>, "ktuttle@bardgett.net" <ktuttle@bardgett.net>, "jason@spectrumcgllc.com" <jason@spectrumcgllc.com>, "eschmitt@lathropgage.com" <eschmitt@lathropgage.com>, Caleb Jones <calebmjones@gmail.com>, "rboyd@snrdenton.com" <rboyd@snrdenton.com>, "sjohnson@stlrcga.org" <sjohnson@stlrcga.org>, "msk@thekelleygroup.com" <msk@thekelleygroup.com>, "dfleming@stlrcga.org" <dfleming@stlrcga.org>, "Jones, Mike" <MWJones@stlouisco.com>, "davidbarklage@gmail.com" <davidbarklage@gmail.com>, "ccasteel@stlrcga.org" <ccasteel@stlrcga.org>, "JDHPatek@aol.com" <JDHPatek@aol.com>, "Workman, Tricia A." <TWorkman@stinson.com>, "john@bardgett.net" <john@bardgett.net>, Daniel Pfeifer <danielpfeifer@gmail.com>, "Hamm-Niebruegge, Rhonda K." <rkhamm-niebruegge@flystl.com>, Jeff Rainford <RainfordJ@stlouiscity.com>, "mhafner44@gmail.com" <mhafner44@gmail.com>, "bgrace@snrdenton.com" <bgrace@snrdenton.com>
Date: Tue, 5 Apr 2011 12:09:53 -0500
Subject: Aerotropolis FAQs

Please find a revised copy of the Aerotropolis FAQs attached. This is for internal distribution only and is a working document that will be revised and updated multiple times as additional questions arise. Please always use the most recent document, noted by the date in the file name and on the first page of the document.

Thanks,
David

--

David Barklage

Barklage Company

7925 Clayton Rd.

Suite 200

Clayton, MO 63117

[314/605-1960](tel:314%2F605-1960) <tel:314%2F605-1960> Assistant, Angela Baumann

----- Forwarded message -----

Fr

om: Michael Hafner <mhafner44@gmail.com>
To: Dan Mehan <Dpmehan@mochamber.com>, "smstone@stoneleyton.com"<smstone@stoneleyton.com>, "shawn.furey@gmail.com"<shawn.furey@gmail.com>, "ktuttle@bardgett.net"<ktuttle@bardgett.net>, "jason@spectrumcgllc.com"<jason@spectrumcgllc.com>, "eschmitt@lathropgage.com"<eschmitt@lathropgage.com>, Caleb Jones <calebmjones@gmail.com>, "rboyd@snrdenton.com"<rboyd@snrdenton.com>, "sjohnson@stlrcga.org"<sjohnson@stlrcga.org>, "msk@thekelleygroup.com"<msk@thekelleygroup.com>, "dfleming@stlrcga.org"<dfleming@stlrcga.org>, "Jones, Mike" <MWJones@stlouisco.com>, "davidbarklage@gmail.com"<davidbarklage@gmail.com>, "ccasteel@stlrcga.org"<ccasteel@stlrcga.org>, "JDHPatek@aol.com"<JDHPatek@aol.com>, "Workman, Tricia A." <TWorkman@stinson.com>, "john@bardgett.net"<john@bardgett.net>, Daniel Pfeifer <danielpfeifer@gmail.com>, "Hamm-Niebruegge, Rhonda K." <rkhann-niebruegge@flystl.com>, Jeff Rainford <RainfordJ@stlouiscity.com>, "bgrace@snrdenton.com"<bgrace@snrdenton.com>

Date: Mon, 4 Apr 2011 11:31:25 -0500

Subject: Aerotropolis FAQs

Please find FAQs on Aerotropolis attached.

Thanks,
Mike

--

Michael Hafner
Barklage Company
mhafner44@gmail.com
[314-504-6148](tel:314-504-6148)

----- Forwarded message -----

From: Michael Hafner <mhafner44@gmail.com>
To: Dan Mehan <Dpmehan@mochamber.com>, "smstone@stoneleyton.com"
<smstone@stoneleyton.com>, "shawn.furey@gmail.com" <shawn.furey@gmail.com>,
"ktuttle@bardgett.net" <ktuttle@bardgett.net>, "jason@spectrumcgllc.com"
<jason@spectrumcgllc.com>, "eschmitt@lathropgpage.com" <eschmitt@lathropgpage.com>,
Caleb Jones <calebmjones@gmail.com>, "rboyd@snrdenton.com" <rboyd@snrdenton.com>,
"sjohnson@stlrcga.org" <sjohnson@stlrcga.org>, "msk@thekelleygroup.com"
<msk@thekelleygroup.com>, "dfleming@stlrcga.org" <dfleming@stlrcga.org>, "Jones, Mike"
<MWJones@stlouisco.com>, "davidbarklage@gmail.com" <davidbarklage@gmail.com>,
"ccasteel@stlrcga.org" <ccasteel@stlrcga.org>, "JDHPatek@aol.com" <JDHPatek@aol.com>,
"Workman, Tricia A." <TWorkman@stinson.com>, Amanda Yoder <ayoder@mochamber.com>,
"john@bardgett.net" <john@bardgett.net>, Daniel Pfeifer <danielpfeifer@gmail.com>, "Hamm-
Niebruegge, Rhonda K." <rkhamm-niebruegge@flystl.com>, Jeff Rainford
<RainfordJ@stlouiscity.com>, "bgrace@snrdenton.com" <bgrace@snrdenton.com>

Date: Wed, 30 Mar 2011 16:29:14 -0500

Subject: Aerotropolis Fact Sheet

Please find a Fact Sheet on Aerotropolis attached.

Thanks,
Mike

--

Michael Hafner
Barklage Company
mhafner44@gmail.com
[314-504-6148](tel:314-504-6148)

----- Forwarded message -----

From: Michael Hafner <mhafner44@gmail.com>
To: Dan Mehan <Dpmehan@mochamber.com>, "smstone@stoneleyton.com"
<smstone@stoneleyton.com>, "shawn.furey@gmail.com" <shawn.furey@gmail.com>,
"ktuttle@bardgett.net" <ktuttle@bardgett.net>, "jason@spectrumcgllc.com"
<jason@spectrumcgllc.com>, "eschmitt@lathropgpage.com" <eschmitt@lathropgpage.com>,
"rboyd@snrdenton.com" <rboyd@snrdenton.com>, "sjohnson@stlrcga.org"
<sjohnson@stlrcga.org>, "msk@thekelleygroup.com" <msk@thekelleygroup.com>,
"dfleming@stlrcga.org" <dfleming@stlrcga.org>, "Jones, Mike" <MWJones@stlouisco.com>,
"kkokesh@stoneleyton.com" <kkokesh@stoneleyton.com>, "davidbarklage@gmail.com"
<davidbarklage@gmail.com>, "khaslag@senate.mo.gov" <khaslag@senate.mo.gov>,
"ccasteel@stlrcga.org" <ccasteel@stlrcga.org>, "JDHPatek@aol.com" <JDHPatek@aol.com>,
"Workman, Tricia A." <TWorkman@stinson.com>, Amanda Yoder <ayoder@mochamber.com>,
"john@bardgett.net" <john@bardgett.net>, Bev Loehner <Bloehner@mochamber.com>
Date: Mon, 28 Mar 2011 13:51:49 -0500
Subject: Re: Aerotropolis Digest - Part I
Rhonda will be at the hearing tomorrow evening as well.

Mike

On Mon, Mar 28, 2011 at 11:15 AM, Michael Hafner <mhafner44@gmail.com> wrote:

Please find the memo on "Aerotropolis: The Way We'll Live Next" that was referenced during this morning's call. Thanks, Mike

On Fri, Mar 25, 2011 at 10:43 AM, Dan Mehan <Dpmehan@mochamber.com> wrote:

An Aerotropolis team meeting has been scheduled for Monday, March 28th at 10:30 a.m. in the Missouri Chamber of Commerce & Industry building. We are located at 428 East Capitol Ave., Jefferson City, MO 65109. The meeting will be held in the lower level Multipurpose Room. Parking is available on both Capitol Avenue and Jackson Street.

If you are unable to attend this meeting, please contact Amanda at ayoder@mochamber.com or [573-634-3511](tel:573-634-3511).

We look forward to seeing you Monday.

Dan

--

Michael Hafner
Barklage Company
mhafner44@gmail.com
[314-504-6148](tel:314-504-6148)

--

Michael Hafner
Barklage Company
mhafner44@gmail.com
[314-504-6148](tel:314-504-6148)

----- Forwarded message -----

From: Michael Hafner <mhafner44@gmail.com>
To: Dan Mehan <Dpmehan@mochamber.com>, "smstone@stoneleyton.com" <smstone@stoneleyton.com>, "shawn.furey@gmail.com" <shawn.furey@gmail.com>, "ktuttle@bardgett.net" <ktuttle@bardgett.net>, "jason@spectrumcgllc.com" <jason@spectrumcgllc.com>, "eschmitt@lathropgage.com" <eschmitt@lathropgage.com>, "rboyd@snrdenton.com" <rboyd@snrdenton.com>, "sjohnson@stlrcga.org" <sjohnson@stlrcga.org>, "msk@thekelleygroup.com" <msk@thekelleygroup.com>, "dfleming@stlrcga.org" <dfleming@stlrcga.org>, "Jones, Mike" <MWJones@stlouisco.com>, "kkokesh@stoneleyton.com" <kkokesh@stoneleyton.com>, "davidbarklage@gmail.com" <davidbarklage@gmail.com>, "khaslag@senate.mo.gov" <khaslag@senate.mo.gov>, "ccasteel@stlrcga.org" <ccasteel@stlrcga.org>, "JDHPatek@aol.com" <JDHPatek@aol.com>, "Workman, Tricia A." <TWorkman@stinson.com>, Amanda Yoder <ayoder@mochamber.com>, "john@bardgett.net" <john@bardgett.net>, Bev Loehner <Bloehner@mochamber.com>
Date: Mon, 28 Mar 2011 11:15:08 -0500
Subject: Aerotropolis Digest - Part I

Please find the memo on "Aerotropolis: The Way We'll Live Next" that was referenced during this morning's call. Thanks, Mike

On Fri, Mar 25, 2011 at 10:43 AM, Dan Mehan <Dpmehan@mochamber.com> wrote:

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If you are unable to attend this meeting, please contact Amanda at ayoder@mochamber.com or [573-634-3511](tel:573-634-3511).

We look forward to seeing you Monday.

Dan

--
Michael Hafner
Barklage Company
mhafner44@gmail.com
[314-504-6148](tel:314-504-6148)

----- Forwarded message -----

From: Jason Van Eaton <jason@spectrumcgllc.com>
To: "Casteel, Chip" <ccasteel@stlrcga.org>, Dan Mehan <Dpmehan@mochamber.com>, "smstone@stoneleyton.com" <smstone@stoneleyton.com>, "shawn.furey@gmail.com" <shawn.furey@gmail.com>, "ktuttle@bardgett.net" <ktuttle@bardgett.net>,

"mhafner44@gmail.com" <mhafner44@gmail.com>, "eschmitt@lathropgpage.com" <eschmitt@lathropgpage.com>, "rboyd@sndenton.com" <rboyd@sndenton.com>, "Johnson, Steve" <sjohnson@stlrcga.org>, "msk@thekelleygroup.com" <msk@thekelleygroup.com>, "Fleming, Dick" <dfleming@stlrcga.org>, "Jones, Mike" <MWJones@stlouisco.com>, "kkokesh@stoneleyton.com" <kkokesh@stoneleyton.com>, "davidbarklage@gmail.com" <davidbarklage@gmail.com>, "khaslag@senate.mo.gov" <khaslag@senate.mo.gov>, "JDHPatek@aol.com" <JDHPatek@aol.com>, "TWorkman@stinson.com" <TWorkman@stinson.com>, Amanda Yoder <ayoder@mochamber.com>, "john@bardgett.net" <john@bardgett.net>, Jenn Poeppelmeier <jenn@spectrumcgllc.com>

Date: Fri, 25 Mar 2011 11:17:18 -0500

Subject: RE: Team Aerotropolis Meeting Notice

Here's the conference call line we can use for this meeting:

[888-619-1583](tel:888-619-1583)

Code: [906 751 4895](tel:906%20751%204895) <tel:906%20751%204895>

Thanks,

Jason

From: Casteel, Chip [<mailto:ccasteel@stlrcga.org>]
Sent: Friday, March 25, 2011 11:03 AM
To: 'Dpmehan@mochamber.com'; 'smstone@stoneleyton.com'; 'shawn.furey@gmail.com'; 'ktuttle@bardgett.net'; 'jason@spectrumcgllc.com'; 'mhafner44@gmail.com'; 'eschmitt@lathropgpage.com'; 'rboyd@sndenton.com'; Johnson, Steve; 'msk@thekelleygroup.com'; Fleming, Dick; 'mwjones@stlouisco.com'; 'kkokesh@stoneleyton.com'; 'davidbarklage@gmail.com'; 'khaslag@senate.mo.gov'; 'JDHPatek@aol.com'; 'TWorkman@stinson.com'; 'ayoder@mochamber.com'; 'john@bardgett.net'
Cc: '[Bloehner@mochamber.com](mailto:bloehner@mochamber.com)'
Subject: Re: Team Aerotropolis Meeting Notice

Suggest a call-in number for those of us not able to be in JC on Monday morning.

From: Dan Mehan <Dpmehan@mochamber.com>
To: smstone@stoneleyton.com <smstone@stoneleyton.com>; shawn.furey@gmail.com <[shaw
n.furey@gmail.com](mailto:shawn.furey@gmail.com)>; ktuttle@bardgett.net <ktuttle@bardgett.net>; jason@spectrumcgllc.com <jason@spectrumcgllc.com>; mhafner44@gmail.com <mhafner44@gmail.com>; [eschmitt@lathropgpage.com](mailto:eschmitt@lathro
pge.com) <eschmitt@lathropgpage.com>; rboyd@snrdenton.com <rboyd@snrdenton.com>;
Johnson, Steve; msk@thekelleygroup.com <msk@thekelleygroup.com>; Fleming, Dick;
Michael Jones
<[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>; kkokesh@stoneleyton.com <kkokesh@stoneleyton.com>; [davidbar
klage@gmail.com](mailto:davidbar
klage@gmail.com) <davidbarklage@gmail.com>; khaslag@senate.mo.gov <[khaslag@senate.m
o.gov](mailto:khaslag@senate.m
o.gov)>; Casteel, Chip; JDHPatek@aol.com <JDHPatek@aol.com>; Workman, Tricia A.
<TWorkman@stinson.com>; ayoder@mochamber.com <ayoder@mochamber.com>; [john@bardgett.net](mailto:john@bar
dgett.net) <john@bardgett.net>
Cc: Bev Loehner <Bloehner@mochamber.com>; Amanda Yoder <ayoder@mochamber.com>
Sent: Fri Mar 25 10:43:03 2011
Subject: Team Aerotropolis Meeting Notice

An Aerotropolis team meeting has been scheduled for Monday, March 28th at 10:30 a.m. in the Missouri Chamber of Commerce & Industry building. We are located at 428 East Capitol Ave., Jefferson City, MO 65109. The meeting will be held in the lower level Multipurpose Room. Parking is available on both Capitol Avenue and Jackson Street.

If you are unable to attend this meeting, please contact Amanda at ayoder@mochamber.com or [573-634-3511](tel:573-634-3511).

We look forward to seeing you Monday.

Dan

----- Forwarded message -----

From: Shawn Furey <shawn.furey@gmail.com>
To: Eric Schmitt <eschmitt@lathropgage.com>
Date: Tue, 22 Mar 2011 23:48:11 -0500
Subject: March 23 Aerotropolis Team Conference Call Agenda and Dial-in

Hi All,

We will have a Aerotropolis team conference call on SB 390 tomorrow, Wednesday March 23, at 3:30pm to discuss a number of issues. An agenda is attached. Please dial-in at 3:30pm at [712-451-6100, 782280#](tel:712-451-6100,782280#) <tel:[712-451-6100%2C%20782280%23](tel:712-451-6100%2C%20782280%23)> . Thanks for making time in your schedule for this important call.

Thank you,

Shawn Furey
Chief of Staff
Office of Senator Eric Schmitt

----- Forwarded message -----

From: Michael Hafner <mhafner44@gmail.com>
To: Dan Mehan <Dpmehan@mochamber.com>, Brian Grace <bgrace@sonnenschein.com>, Steve Stone <smstone@stoneleyton.com>, Rhonda Hamm-Niebruegge <rkhamm-niebruegge@flystl.com>, David Barklage <davidbarklage@gmail.com>
Date: Mon, 21 Mar 2011 21:16:06 -0500
Subject: Re: Aerotropolis - Lobbying Call Wednesday, 3:30pm
Well, it's not actually scheduled yet. I was just checking on your availability. If you couldn't make it then I was going to look for another time.
Thanks,
Mike

Sent via BlackBerry by AT&T

From: Dpmehan@mochamber.com
Date: Tue, 22 Mar 2011 02:13:42 +0000
To: Michael Hafner<mhafner44@gmail.com>; Brian Grace<bgrace@sonnenschein.com>;

Steve M. Stone<smstone@stoneleyton.com>; Rhonda Hamm-Niebruegge<RKHamm-Niebruegge@flystl.com>; David Barklage<davidbarklage@gmail.com>
ReplyTo: dpmehan@mochamber.com
Subject: Re: Aerotropolis - Lobbying Call Wednesday, 3:30pm

Did not know about this. Why were we not included? Waiting on a call back from David.

Sent via BlackBerry by AT&T

From: Michael Hafner <mhafner44@gmail.com>
Date: Mon, 21 Mar 2011 18:48:53 -0500
To: <dpmehan@mochamber.com>
Subject: Aerotropolis - Lobbying Call Wednesday, 3:30pm

Dan,

Would you be available on Wednesday at 3:30pm for our next lobbying call re: Aerotropolis? I have a number of individuals to confirm yet but we might be limited to that time due to Sen. Schmitt's schedule.

Thanks!

Mike

--

Michael Hafner
Barklage Company
mhafner44@gmail.com
[314-504-6148](tel:314-504-6148)

----- Forwarded message -----

From: Jason Van Eaton <jason@spectrumcgllc.com>
To: Dan Mehan <Dpmehan@mochamber.com>
Date: Fri, 11 Mar 2011 13:16:20 -0600
Subject: Fw: SB 390 - Aerotropolis Lobbying Team Conference Call

Sent via BlackBerry by AT&T

From: Michael Hafner <mhafner44@gmail.com>

Date: Fri, 11 Mar 2011 13:14:01 -0600
To: <smstone@stoneleyton.com>; <ESchmitt@lathropgage.com>; <dfleming@stlrcga.org>;
<rboyd@snrdenton.com>; <davidbarklage@gmail.com>; <ccasteel@stlrcga.org>;
<sjohnson@stlrcga.org>; <dpmehan@mochamber.com>; <[mjones@stlouisco.com](mailto:mwjones@stlouisco.com)>;
<jason@spectrumcgllc.com>; Jewell Patek<jdhpatek@aol.com>; <TWorkman@stinson.com>;
<ktuttle@bardgett.net>; <john@bardgett.net>; Caleb Jones<calebmjones@gmail.com>
Cc: <kkokesh@stoneleyton.com>; Kack Haslag<kack@senate.mo.gov>; Shawn
Furey<SHAWN.FUREY@gmail.com>; <ayoder@mochamber.com>;
<jessical.land@gmail.com>
Subject: Re: SB 390 - Aerotropolis Lobbying Team Conference Call

Just a reminder we will be having a conference call at 3:00pm today for SB 390/HB 840
Aerotropolis legislation. Dial-in: [712-451-6100, 782280#](tel:712-451-6100,782280#).

Thanks,
Mike

On Thu, Mar 10, 2011 at 8:22 PM, Michael Hafner <mhafner44@gmail.com> wrote:

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lobbying team for SB 390. I know a couple of you will not be able to join but arrangements will
be made to brief you over the weekend. Thank you for making time in your schedules for this
important call. I have attached some documents for your reference, which you all should have
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Date: Fri, 11 Mar 2011 13:14:01 -0600

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<jason@spectrumcglc.com>, Jewell Patek <jdhpatek@aol.com>, "TWorkman@stinson.com" <TWorkman@stinson.com>, "msk@thekelleygroup.com" <msk@thekelleygroup.com>, "ktuttle@bardgett.net" <ktuttle@bardgett.net>, "john@bardgett.net" <john@bardgett.net>

Date: Thu, 10 Mar 2011 20:22:55 -0600

Subject: SB 390 - Aerotropolis Lobbying Team Conference Call

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Thanks,

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From: Jason Van Eaton <jason@spectrumcglc.com>

To: Jeff Rainford <RainfordJ@stlouiscity.com>, "Ed.Monser@emerson.com"

<Ed.Monser@emerson.com>, Stephen Perry <stephen@lexcorltd.com>, Dan Mehan <Dpmehan@mochamber.com>

Date: Wed, 2 Mar 2011 23:51:18 -0600

Subject: RE: SB 390

Can someone distribute talking points we should all be using when approached on this subject?
How about a bill summary?

From: Jeff Rainford [<mailto:RainfordJ@stlouiscity.com>]
Sent: Wednesday, March 02, 2011 5:16 PM
To: Ed.Monser@emerson.com; Stephen Perry; Dan Mehan
Cc: Rhonda Hamm-Niebruegge; Michael Wesley Jones; Denny Coleman; Jason Van Eaton;
Dick Fleming; sjohnson@stlrcga.org; smstone@stoneleyton.com; Rich McClure; TimNowak
Subject: RE: SB 390

The City made the decision that it wants to make a push to make Lambert a cargo airport, regardless of what happens in the negotiations with China Eastern. That is the purpose of this legislation.

However, in the last few weeks, our two lead negotiators-- Ed Monser and Stephen Perry-- have come to the conclusion that we will need this legislation to make the routes with China Eastern successful.

Because our effort is underfunded at the moment, our communications have been less than perfect. We are working to address that.

In the meantime, I apologize and take full responsibility for that.

Thanks,

Jeff

>>> Stephen Perry <stephen@lexcorltd.com> 3/2/2011 4:57 PM >>>

I do not know about who knew what, but I only knew about it quite recently. Cannot say I understand it entirely , but I think it is a 100pc great thing to have it moving.

Jeff Rainford must have been giving this a city push which is what the Commission said it wanted . so good to you all for encouraging Jeff.

We should all be encouraged by this and supportive of it. I think it sounds like a good thing, don't you?

Rgds

Stephen

From: Dan Mehan [<mailto:Dpmehan@mochamber.com>]
Sent: 02 March 2011 20:10
To: smstone@stoneleyton.com; Rhonda Hamm-Niebruegge; Jason Van Eaton; Michael Wesley Jones; Rich McClure; Fleming, Dick; TimNowak; Coleman, Denny; rainfordj@stlouiscity.com; Stephen Perry; sjohnson@stlrcga.org
Subject: SB 390

After meeting with Directors Kerr and Hagler of DED respectively encouraging the Governor to lead an Ag delegation to China, Mike, Jason and I were blindsided in the capitol by the revelation that this bill was filed establishing the "Aerotropolis Trade Incentive and Tax Credit Act."

Same thing happened when the House Budget Chair told us that Rep. Diehl asked for funding for infrastructure for the China Hub that he had been holding for the past week.

It's going to be difficult enough to pass an incentive package of any kind in Missouri, and that much more difficult if it is attempted without most of us knowing what the plan is.

Why wasn't there any communication on this?

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To: "Ed.Monser@emerson.com" <Ed.Monser@emerson.com>, Stephen Perry
<stephen@lexcorltd.com>, Dan Mehan <Dpmehan@mochamber.com>
Date: Wed, 2 Mar 2011 17:16:02 -0600
Subject: RE: SB 390

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To: Dan Mehan <Dpmehan@mochamber.com>
Date: Wed, 2 Mar 2011 16:57:11 -0600
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